
THE ORIGINAL NEW CAR COST GUIDE



Automobile Invoice Service

2620 Barrett Road
Gainesville, GA 30507

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2016 MINI COOPER COUNTRYMAN

EFFECTIVE 07-14-16

MAJOR CHANGES FOR 2016:

New Exterior Color



CODE	SERIES	MODEL	INVOICE	RETAIL	
16MJ		4D Hatchback	21585.00	22750.00	
16MK		4D Hatchback S	23950.00	26100.00	
16ML		4D Hatchback S ALL4	25545.00	27850.00	
16MM		4D Hatchback John Cooper Works ALL4	31660.00	35350.00	
OTHER CHARGES			MODEL	INVOICE	RETAIL
Destination Charge			Standard	850.00	850.00

STANDARD EQUIPMENT

Base

Air Conditioning, Air recirculation, Automatic, Micron air filter
 Airbags, Driver Dual-stage, Driver Smart, Front Driver Side Seat mounted, Front Passenger Dual-stage, Front Passenger Smart, Front Passenger Side Seat mounted, Occupant Sensor Passenger, Side Curtain
 Ash Tray
 Assist Handle(s)
 Audio, 315-watt, AM/FM, HD Digital, CD, 6 speakers
 Audio, Digital media auxiliary jack
 Audio, iPod adapter
 Audio, Volume, speed sensing
 Brakes (front/rear): Vented/Solid
 Brakes - ABS
 Brakes, 4-wheel disc, Electronic Brake Distribution (EBD)
 Brakes, Cornering Brake Control (CBC)
 Capabilities/Wiring, Prewire satellite radio, USB port
 Child Seat Anchors, LATCH
 Clock, Digital
 Communication, Bluetooth hands-free phone
 Crash Sensors, Automatically turns on hazard lights, Automatically turns on interior lights, Automatically unlocks doors, Fuel Shutoff Switch
 Cupholders: 4
 Defoggers, Rear
 Displays, Low fuel indicator, Maintenance interval, On-board computer, Outside temperature
 Doors, Hatch wide-open
 Drive System, Front Wheel
 Energy Crumple Zone, Advanced System
 Engine - 1.6L Inline 4-cyl Direct injection OHC 16-valve VVT (N16)
 Horsepower: 121 @ 6000 RPM; Torque: 114 @ 4250 RPM
 Exhaust, Polished
 Final Drive Axle Ratio: 4.35
 Floor Mats
 Frame, High-rigidity
 Frame, Wide Bulldog stance
 Grille, Chrome
 Head Restraints, Adjustable
 Headlights, Automatic
 Ignition, Start/Stop button
 Immobilizing System, Engine
 Instrument Panels, Speedometer, Tachometer, Trip computer
 Keys, Coded Drive Away Protection
 Knee Bolsters, Front passenger
 Lighter
 Lights - Interior, Footwell, Map, Reading
S incl in addition to or in place of Base
 Axle, Differential Electronic Differential Lock (EDL)
 Engine - 1.6L Inline 4-cyl Direct injection OHC 16-valve Turbocharged VVT (N18) Horsepower: 181 @ 5500 RPM; Torque: 177 @ 5000 RPM
 Exhaust, Dual outlets
 Final Drive Axle Ratio: 3.64
 Fog Lights, Front

Lights - Safety, Daytime running lights
 Maintenance, 3-year/36,000-mile
 Maintenance, Scheduled Maintenance Program - Complimentary
 Mirrors - Exterior, Caps body color, Heated, Power
 Monitors, Tire pressure
 Pedals, Aluminum
 Power Locks, Central Locking System
 Power Outlet(s), 12-volt, 3
 Remote Keyless Entry, 2-stage unlock
 Remote Releases - Interior, Luggage compartment, Trunk
 Roof Rack/Rails
 Roof, Body-color
 Safety - Mfr Trademark, ISOFIX
 Safety Belt, Belt Minder, Force Limiters front, Pretensioners front
 Seats - Front, 6-way adjuster manual, Height adjustable
 Seats - Rear, Bench, Fold flat
 Side-Impact Protection, Door Beams
 Steering Column, Tilt/telescoping
 Steering Wheel, Controls audio, Controls cruise, Leather-wrapped, Multi-function, Multi-spoke, Sport
 Steering, Electric Power Steering (EPS), Speed-sensitive, Variable-assist
 Storage, Glovebox, climate controlled
 Storage, Pockets, door
 Struts, MacPherson, front
 Suspension (rear/rear/rear): Aluminum alloy/Longitudinal/Multi-link
 Suspension, Performance
 Tailgate
 Throttle, Electronically controlled
 Tire Size, 205/55R17, Run-flat
 Traction Control, Dynamic Stability Control (DSC)
 Transmission Mode(s), Sport
 Transmission: 6-speed Manual Getrag Fully-synchronized
 Trim, Color-keyed
 Upholstery, Leatherette
 Visors, Dual illuminated, Mirror
 Warning Chimes
 Warranty, Anti-Corrosion 12-year/Unlimited-mile
 Warranty, Basic 4-year/50,000-mile, Limited
 Warranty, Roadside Assistance 4-year/Unlimited-mile
 Washers, Heated
 Wheels, 17 X 7.0, Multi-spoke, Alloy
 Windows, Power
 Wipers, Intermittent
 Wipers, Rain Sensing
 Wipers, Speed-sensitive

 Grille, Color-keyed, Mesh
 Hood, Scoop
 Seats - Front, 6-way adjuster manual, Height adjustable, Sport
 Spoiler, Rear
 Control (DTC)
 Traction Control, Dynamic Stability Control (DSC), Dynamic Traction

2016 MINI COOPER COUNTRYMAN contd.

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S ALL4 *incl in addition to or in place of S*

Badging - Exterior

Drive System, All Wheel

John Cooper Works ALL4 *incl in addition to or in place of S ALL4*

Engine - 1.6L Inline 4-cyl Direct injection OHC 16-valve

Steering Wheel, Color-keyed, Controls audio, Controls cruise,

Turbocharged VVT (N18) Horsepower: 208 @ 6000 RPM; Torque: 207

@ 5000 RPM

Leather-wrapped, Multi-function, Multi-spoke, Sport

Exhaust, Sport

Suspension, Sport

Final Drive Axle Ratio: 3.70

Tire Size, 225/45R18, Run-flat

Stabilizer Bar, Front & rear, Stiffer

Trim, Headliner, leather

Wheels, 18 X 7.5, Multi-spoke, Alloy

CODE	ACCESSORIES & EQUIPMENT	MODEL AVAILABILITY	INVOICE	RETAIL
OPTION PACKAGES:				
ZCW	Cold Weather Package..... Incl 430 & 494	All Vehicles.....	690.00	750.00
ZFL	Fully Loaded Package..... Base.....	All Vehicles.....	4370.00	4750.00
	John Cooper Works ALL4.....		3680.00	4000.00
	S/S ALL4..... Incl 507, ZNV, ZPP & ZSP - Incl 522 & 785 on JCW ALL4		4140.00	4500.00
ZNV	Navigation..... Incl MINI Wired Package, Real time traffic information, Smartphone integration, Enhanced Bluetooth, iPod Adapter, USB, Voice command, MINI Connected, MINI visual boost - Incl 473 - N/A w/ZPM - Incl in ZFL	All Vehicles.....	1380.00	1500.00
7AM	Park Lane Edition..... Base/S..... S ALL4..... Incl Color-keyed, Unique trim, Carbon Black, Roof & Mirror Caps - Incl 2GQ, 2GT, 2GU or 2GV - Incl 785, 3CA, 3B1 & C2F - N/A w/226, 3L2, 7KM, 7KN & ZSP	N/A on JCW ALL4.....	2300.00	2500.00
			1840.00	2000.00
ZPP	Premium Package..... Incl 322, 403 & 674 - Incl in ZFL	All Vehicles.....	1655.00	1800.00
ZSP	Sport Package..... Base - w/18" Alloy..... Base - w/18" Alloy, Turbo Fan..... S/S ALL4 - w/18" Alloy..... S/S ALL4 - w/18" Alloy, Turbo Fan..... Incl 325, 481, 5A1 & 5DT - Incl 522 & 785 on S & S ALL4 - Incl in ZFL - N/A w/7KN on S & S ALL4	N/A on JCW ALL4.....	1610.00	1750.00
			1150.00	1250.00
			1380.00	1500.00
			920.00	1000.00
OPTION PACKAGES EXTERIOR:				
7KN	John Cooper Works Exterior Package..... Base - w/18" Alloy/225/45R18 tires/Black/Multi-spoke..... Base - w/19" Alloy/225/40R19/Cross-spoke/Crusher Style Black..... S/S ALL4 - w/18" Alloy/225/45R18 tires/Aero kit/Black/Multi-spoke..... S/S ALL4 - w/19" Alloy/225/40R19/Aero kit/Cross-spoke/Crusher Style Black..... Incl Power Folding Mirrors - Incl 226, 3L2 & 785 - N/A w/B13, B60, C15, C2F or B63 on S & S ALL4 - Incl 522 on S & S ALL4 - Incl 327 or 329	N/A on JCW ALL4.....	1150.00	1250.00
			1840.00	2000.00
			2990.00	3250.00
			3680.00	4000.00
OPTION PACKAGES INTERIOR:				
7KM	John Cooper Works Interior Package..... Base..... S/S ALL4..... Incl Door sill finishers, Leather steering wheel - Req GY, GZ, E1, GW, GX or IN - Incl 481, 5DT & 4AA - Incl 4DC or 4BD - N/A w/E1 w/T9	N/A on JCW ALL4.....	920.00	1000.00
			460.00	500.00
ZPM	Media Package..... Incl MINI Wired Package, Smartphone integration, Enhanced Bluetooth, iPod Adapter, USB, Voice command, MINI Connected, MINI visual boost - Incl 473	All Vehicles.....	690.00	750.00
TRANSMISSION:				
205	Steptronic Automatic..... Base/John Cooper Works ALL4..... S/S ALL4 - w/Shift paddles/Sport leather steering wheel.....	All Vehicles.....	1150.00	1250.00
			1150.00	1250.00
ELECTRONICS AUDIO:				
674	harman/kardon Sound System..... Incl Premium - Incl in ZPP	All Vehicles.....	690.00	750.00
655	Satellite..... Incl 1 year subscription	All Vehicles.....	275.00	300.00
ELECTRONICS POWER:				
403	Moonroof..... Incl in ZPP	All Vehicles.....	920.00	1000.00
OTHER OPTIONS:				
524	Adaptive Light Control..... Req 522 & 785	All Vehicles.....	90.00	100.00
327	Bonnet Stripes..... Incl White - Incl in 7KN	All Vehicles.....	90.00	100.00
329	Bonnet Stripes..... Incl Black - Incl in 7KN	All Vehicles.....	90.00	100.00
346	Chrome Line Exterior..... N/A w/7KN	N/A on JCW ALL4.....	230.00	250.00

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CODE	ACCESSORIES & EQUIPMENT	MODEL AVAILABILITY	INVOICE	RETAIL
OTHER OPTIONS:				
345	Chrome Line Interior	All Vehicles	230.00	250.00
322	Comfort Access Keyless Entry	All Vehicles	460.00	500.00
	Incl in ZPP			
320	Deletes, Badge	All Vehicles	N/C	N/C
	N/A w/3A7, 3A8 or 3BH			
4UL	Flat Load Floor	All Vehicles	230.00	250.00
3A2	Headlight Housing, Black	All Vehicles	90.00	100.00
	Req 522			
4AA	Headliner, Anthracite	N/A on JCW ALL4	230.00	250.00
	Incl in 7KM			
4BD	Interior Surface	N/A on JCW ALL4	N/C	N/C
	Incl Piano Black - Incl in 7KM			
4CY	Interior Surface	Only avail on JCW ALL4	N/C	N/C
	Incl Chili Red			
4DC	Interior Surface	All Vehicles	N/C	N/C
	Incl Black checkered - Incl in 7KM			
4GY	Interior Surface	Only avail on Base	230.00	250.00
	Incl Dark silver			
4GZ	Interior Surface	N/A on Base	230.00	250.00
	Incl Dark anthracite			
430	Mirrors	All Vehicles	460.00	500.00
	Incl Auto-dimming interior & exterior mirrors, Auto-dimming rear view - Incl in ZCW			
3A7	Stripes	N/A on Base		
	John Cooper Works ALL4		460.00	500.00
	S/S ALL4 - Req John Cooper Works Exterior Package		230.00	250.00
	S/S ALL4 - w/o John Cooper Works Exterior Package		460.00	500.00
	Incl Sport, Black			
3A8	Stripes	N/A on Base		
	John Cooper Works ALL4		460.00	500.00
	S/S ALL4 - Req John Cooper Works Exterior Package		230.00	250.00
	S/S ALL4 - w/o John Cooper Works Exterior Package		460.00	500.00
	Incl Sport, Red			
3B1	Stripes	N/A on JCW ALL4	460.00	500.00
	Incl Color-keyed, Sport - Incl in 7AM			
3BH	Stripes	N/A on Base		
	John Cooper Works ALL4		460.00	500.00
	S/S ALL4 - Req John Cooper Works Exterior Package		230.00	250.00
	S/S ALL4 - w/o John Cooper Works Exterior Package		460.00	500.00
	Incl Sport, White			
MECHANICAL:				
5DT	Dynamic Traction Control	Only avail on Base	230.00	250.00
	Incl in ZSP or 7KM			
226	Sport Suspension	N/A on JCW ALL4	460.00	500.00
	Incl in 7KN - N/A w/7AM			
SAFETY:				
302	Alarm System	All Vehicles	460.00	500.00
507	Park Distance Control, Rear Only	All Vehicles	460.00	500.00
	Incl in ZFL			
EXTERIOR:				
3CA	ALL4 Exterior Styling	Only avail on Base & S	460.00	500.00
	N/A w/226 or 7KN - Incl in 7AM			
5A1	Fog Lamps	Only avail on Base	320.00	350.00
	Incl LED - Incl in ZSP			
522	Headlamps, Xenon	All Vehicles	460.00	500.00
	Incl in ZSP or 7KN on S & S ALL4 - Req 785 - Incl in ZFL on JCW ALL4			
3L2	Piano Black	All Vehicles	230.00	250.00
	Incl in 7KN - N/A w/7AM - Req 785 on Base			
382	Roof, Color-Keyed	All Vehicles	N/C	N/C
	Incl White mirror caps - N/A w/B15			
383	Roof, Color-Keyed	All Vehicles	N/C	N/C
	Incl Black mirror caps - N/A w/B11			
3A3	Roof, Color-Keyed	Only avail on JCW ALL4	N/C	N/C
	Incl Chili Red mirror caps - N/A w/382, 383 or 851			
325	Spoiler, Rear	Only avail on Base	230.00	250.00
	Incl in ZSP			
785	Turn-Signal Lamps	All Vehicles		
	Req Adaptive Light Control		N/C	N/C
	w/o Adaptive Light Control		90.00	100.00
	Incl White - Incl in 7KN & 7AM - Incl in ZSP on S & S ALL4 - Incl in ZFL on JCW ALL4			
INTERIOR:				
413	Cargo Net	All Vehicles	230.00	250.00

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CODE	ACCESSORIES & EQUIPMENT	MODEL AVAILABILITY	INVOICE	RETAIL
INTERIOR:				
473	Center Armrest..... Incl in ZPM or ZNV	All Vehicles	230.00	250.00
4E2	Inlays	All Vehicles.....	N/C	N/C
	Incl Polar Beige - N/A w/GX			
4E4	Inlays	All Vehicles.....	N/C	N/C
	Incl Pure Red - N/A w/GW or GX - N/A w/E1 w/T9			
4NA	Rearview Mirror	All Vehicles	90.00	100.00
	Incl Compass - Req 430			
SEATS:				
FS	Cloth/Leather	All Vehicles	920.00	1000.00
	Req 481 - Req GY or GZ			
494	Heated, Front..... Incl in ZCW	All Vehicles	460.00	500.00
481	Sport	Only avail on Base	275.00	300.00
	Incl in ZSP or 7KM			
T6	Upholstry, Leather..... Incl Gravity Leather - Req 481 - Req E1 or GW	All Vehicles	1380.00	1500.00
T9	Upholstry, Leather..... Incl Lounge Leather - Req 481 - Req E1, IN or GX	All Vehicles	1840.00	2000.00
K9	Upholstry, Leatherette..... Req E1	All Vehicles.....	N/C	N/C
TIRES:				
927	All-Season	All Vehicles.....	N/C	N/C
	N/A w/2GG or 2LT			
WHEELS:				
2E7	17" Alloy	N/A on JCW ALL4	90.00	100.00
	Incl Star-spoke wheels, 17 x 7.0, 205/55R17, Anthracite			
2G9	17" Alloy	N/A on JCW ALL4	90.00	100.00
	Incl Star-spoke wheels, 17 x 7.0, Multi-spoke, 205/55R17, Black			
2GU	18" Alloy	N/A on Base		
	John Cooper Works ALL4.....		460.00	500.00
	S/S ALL4.....		1150.00	1250.00
	Incl Color-keyed, Star-spoke wheels, 18 x 7.5, 225/45R18 tires, Multi-spoke - Incl in ZSP & 7AM			
2GV	18" Alloy	N/A on Base		
	John Cooper Works ALL4.....		460.00	500.00
	S/S ALL4.....		1150.00	1250.00
	Incl Star-spoke wheels, 18 x 7.5, 225/45R18 tires, Multi-spoke, Anthracite - Incl in ZSP & 7AM			
2GQ	18" Alloy, Turbo Fan.....	N/A on JCW ALL4	690.00	750.00
	Incl 18 x 7.5, 225/45R18 tires, Dark Grey - Incl in 7AM			
2GT	18" Alloy, Turbo Fan.....	N/A on JCW ALL4	690.00	750.00
	Incl 18 x 7.5, 225/45R18 tires, Silver - Incl in ZSP & 7AM			
2GG	19" Alloy	Only avail on JCW ALL4	690.00	750.00
	Incl 225/40R19, 19 x 7.5, Cross-spoke, Crusher Style Black - N/A w/927			
2LT	19" Alloy	N/A on JCW ALL4	1610.00	1750.00
	Incl Y-spoke, 225/40R19, 19 x 7.5, Silver - Req 226 - N/A w/927			

CODE	COLOR DESCRIPTION	MODEL AVAILABILITY	INVOICE	RETAIL
EXTERIOR COLORS:				
B11	Absolute Black Met..... N/A w/329 or 3A7	All Vehicles	460.00	500.00
B63	Blazing Red Met	N/A on JCW ALL4	460.00	500.00
B60	Brilliant Copper Met	N/A on JCW ALL4	460.00	500.00
851	Chili Red	N/A on Base	N/C	N/C
	Req 7KN - N/A w/3A8			
B13	Cosmic Blue Met	N/A on JCW ALL4	460.00	500.00
B12	Crystal Silver Met	All Vehicles.....	460.00	500.00
C2F	Earl Gray Met	N/A on JCW ALL4	460.00	500.00
	Incl in 7AM - Req 7AM			
C15	Jungle Green Met..... N/A w/7KN or 7KM	N/A on JCW ALL4	460.00	500.00
B15	Light White	All Vehicles.....	N/C	N/C
	N/A w/327 or 3BH			
C12	Midnight Gray Met	All Vehicles	460.00	500.00
B62	Starlight Blue Met	All Vehicles.....	460.00	500.00
LEATHER COLORS:				
E1	Carbon Black	All Vehicles.....	N/C	N/C
	N/A w/FS			
IN	Championship Red	All Vehicles.....	N/C	N/C
	Req T9			
GX	Light Coffee	All Vehicles.....	N/C	N/C
	Req T9			

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CODE	COLOR DESCRIPTION	MODEL AVAILABILITY	INVOICE	RETAIL
LEATHER COLORS:				
GZ	Light Tobacco Req FS	..All Vehicles.....	N/C	N/C
GW	Polar Beige Req T6	..All Vehicles.....	N/C	N/C
GY	Pure Red Req FS	..N/A on JCW ALL4	N/C	N/C

MODEL	VEHICLE SPECIFICATIONS			
	<i>Base 4D Hbk</i>	<i>S 4D Hbk</i>	<i>S ALL4 4D Hbk</i>	<i>John Cooper Works ALL4 4D Hbk</i>
Base Curb Wt (lbs)	2,954	3,053	3,208	3,263
Est MPG (city)	27	26	25	25
Est MPG (hwy)	32	32	31	31
Fuel Capacity (gal)	12.4	12.4	12.4	12.4
Seating Capacity	5	5	5	5
Wheelbase (in)	102.2	102.2	102.2	102.2