
THE ORIGINAL NEW CAR COST GUIDE



Automobile Invoice Service

2620 Barrett Road
Gainesville, GA 30507

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2016 FORD F150

EFFECTIVE 09-24-16

MAJOR CHANGES FOR 2016:

New Exterior & Interior Colors; New Limited Series



CODE	SERIES	MODEL	INVOICE	RETAIL	
F1C	XL	Reg Cab 2WD 122.....	25212.00	26540.00	
F1C		Reg Cab 2WD 141.....	25497.00	26840.00	
F1E		Reg Cab 4WD 122.....	29626.00	31185.00	
F1E		Reg Cab 4WD 141.....	29911.00	31485.00	
X1C		Supercab 2WD 145.....	29070.00	30600.00	
X1C		Supercab 2WD 163.....	30124.00	31710.00	
X1E		Supercab 4WD 145.....	32324.00	34025.00	
X1E		Supercab 4WD 163.....	34077.00	35870.00	
W1C		Supercrew 2WD 145.....	31403.00	33055.00	
W1C		Supercrew 2WD 157.....	32457.00	34165.00	
W1E	Supercrew 4WD 145.....	34737.00	36565.00		
W1E	Supercrew 4WD 157.....	36409.00	38325.00		
F1C	XLT	Reg Cab 2WD 122.....	29671.00	31905.00	
F1C		Reg Cab 2WD 141.....	29955.00	32210.00	
F1E		Reg Cab 4WD 122.....	32857.00	35330.00	
F1E		Reg Cab 4WD 141.....	33136.00	35630.00	
W1C		Supercrew 2WD 145.....	34540.00	37140.00	
W1C		Supercrew 2WD 157.....	35574.00	38250.00	
X1E		Supercab 4WD 163.....	37265.00	40070.00	
W1E		Supercrew 4WD 145.....	37790.00	40635.00	
W1E		Supercrew 4WD 157.....	39455.00	42425.00	
X1E		Supercab 4WD 145.....	35539.00	38215.00	
X1C	Supercab 2WD 145.....	32355.00	34790.00		
X1C	Supercab 2WD 163.....	33383.00	35895.00		
W1C	Lariat	Supercrew 2WD 145.....	39455.00	42425.00	
W1E		Supercrew 4WD 145.....	42635.00	45845.00	
W1C		Supercrew 2WD 157.....	39734.00	42725.00	
W1E		Supercrew 4WD 157.....	43613.00	46895.00	
X1C		Supercab 2WD 145.....	37261.00	40065.00	
X1E		Supercab 4WD 145.....	40446.00	43490.00	
X1C		Supercab 2WD 163.....	37540.00	40365.00	
X1E		Supercab 4WD 163.....	41422.00	44540.00	
W1C		King Ranch	Supercrew 2WD 157.....	46827.00	50350.00
W1C			Supercrew 2WD 145.....	46548.00	50050.00
W1E	Supercrew 4WD 157.....		50011.00	53775.00	
W1E	Platinum	Supercrew 4WD 145.....	49732.00	53475.00	
W1C		Supercrew 2WD 157.....	49117.00	52815.00	
W1C	Platinum	Supercrew 2WD 145.....	48838.00	52515.00	
W1E		Supercrew 4WD 145.....	52024.00	55940.00	
W1E		Supercrew 4WD 157.....	52298.00	56235.00	
W1C	Limited	Supercrew 2WD 145.....	54764.00	58885.00	
W1E		Supercrew 4WD 145.....	57948.00	62310.00	

OTHER CHARGES	MODEL	INVOICE	RETAIL
Destination Charge	Standard	1195.00	1195.00

STANDARD EQUIPMENT

XL

3-Point Seat Belts in All Positions
 Air Conditioning, Manual
 Airbags, Driver, Front Driver Side Seat mounted, Front Passenger,
 Front Passenger Side Seat mounted, Side Curtain
 Armrests, Front
 Assist Handle(s), Front
 Assist Handle(s), Rear - Sprcrew
 Audio, 4 speakers - RC
 Audio, 6 speakers - SC & Sprcrew
 Audio, AM/FM
 Audio, Digital media auxiliary jack
 Axle (front/rear/rear): Long spindle/Live/Non-independent
 Axle, Differential Non-limited slip
 Axle, Ratio 3.31 - 157 & 163
 Axle, Ratio 3.55 - 122 & 2WD 141/145

Axle, Ratio 3.73 - 4WD 141/145
 Badging - Exterior
 Brake Calipers - Front, 2-piston
 Brake Calipers - Rear, Single piston
 Brakes - ABS
 Brakes, 4-wheel disc vented, Vacuum-assisted
 Brakes, Electronic Park - 3.5L/2.7L
 Brakes, Parking interlocked - 5.0L
 Bumpers, Color-keyed
 Cargo Area, Hooks tie down (4)
 Cargo Bed, Box, Styleside
 Child Safety Features, Locks, rear doors - SC/Sprcrew
 Child Safety Features, Locks, side doors
 Cupholders: 2
 Displays, Engine temperature, Low fuel indicator, Oil pressure,
 Outside temperature

XL contd.

Door Handles, Color-keyed
 Drive System, 4WD - 4WD
 Drive System, Rear Wheel - 2WD
 Engine - 2.7L V6 Direct injection DOHC 24-valve EcoBoost Ti-VCT (99P) Horsepower: 325 @ 5750 RPM; Torque: 375 @ 3000 RPM - 2WD 163/157
 Engine - 3.5L V6 SMPI DOHC 24-valve Flex Ti-VCT (998) Horsepower: 282 @ 6250 RPM; Torque: 253 @ 4250 RPM - RC & 145
 Engine - 5.0L V8 SMPI DOHC 32-valve Flex Ti-VCT (99F) Horsepower: 385 @ 5750 RPM; Torque: 387 @ 3850 RPM - 4WD 163/157
 Engine Management, DAMB Direct-Acting Mechanical Bucket - RC & 145
 Exhaust, Single
 Fascia, Color-keyed, Front
 Floor Covering, Vinyl
 Frame, Welded steel unibody
 Glass, Solar control, Tint rear
 Grille, Bar type, Color-keyed
 Head Restraints, Active
 Headlights, Auto on/off, Autolamp, Halogen, Wiper-activated
 Instrument Panels, Odometer, Speedometer, Tachometer, Transmission temperature
 Jack, Mechanical
 Lap Belt - Middle
 Lights - Exterior, Cargo
 Lights - Interior, Dome
 Lights - Safety, Daytime running lights
 Locks, Manual
 Mirrors - Exterior, Caps color-keyed, Foldaway manual, Manual
 Mirrors - Interior, Manual dimming, Rearview
 Monitors, Auto start/stop - 2.7L
 Monitors, Tire pressure
 Power Outlet(s), 12-volt
 Recovery Hooks, 2 - 4WD
 Recovery Hooks, Front - 4WD
 Remote Keyless Entry, Illuminated
 Remote Releases - Interior, Fuel filler door capless
 Rollback Protection, Hill-start Assist Control (HAC)
 Safety - Mfr Trademark, Safety Canopy System, SOS Post-Crash Alert System
 Safety Belt, Adjustable shoulder, Pretensioners, Retractors
 Seats - Front, 2-way adjuster manual, 40/20/40 split-folding

XLT incl in addition to or in place of XL

Armrests, Front, Storage
 Audio, Controls, voice-activated
 Bumpers, Chrome
 Capabilities/Wiring, USB port
 Communication, SYNC
 Cruise Control
 Displays, Compass, Engine temperature, LCD, Low fuel indicator, Oil pressure, Outside temperature
 Fascia, Body-color front
 Floor Mats, Carpet
 Floor Mats, Color-keyed
 Fog Lights
 Glass, Privacy tint rear
 Grille, Bar type, Chrome, Mesh
 Head Restraints, Adjustable front, Front 4-way

Lariat incl in addition to or in place of XLT

Air Conditioning, Dual zone, Electronic Automatic Temperature Control (EATC)
 Audio, AM/FM, 7 speakers
 Axle, Ratio 3.31 - 157, 163 & 2WD 145
 Axle, Ratio 3.55 - 4WD 145
 Brakes, Electronic Park - 2.7L
 Child Safety Features, Locks, rear doors
 Clock, Analog
 Cupholders: 2 - SC
 Cupholders: 4 - Sprcrew
 Defoggers, Rear
 Displays, Compass, Engine temperature, LCD, Low fuel indicator, Oil pressure, Outside temperature, Touch Screen
 Door Handles, Body-color

Seats - Rear, 60/40 split-folding lift-up - SC & Sprcrew
 Security Systems, Anti-theft passive
 Shock Absorbers, Gas, Heavy duty
 Springs, 2-stage, rear
 Springs, Coil, front
 Springs, Variable rate leaf, rear
 Stabilizer Bar, Front
 Steering Column, Tilt/telescoping
 Steering Wheel, Color-keyed, Urethane
 Steering, Electric Power Steering (EPS), Rack & pinion
 Storage, Seat cushion, rear - Sprcrew
 Suspension (front/front/front/front): Coil over shock/Double wishbone/Independent/Lower control arms
 Suspension - Mfr Trademark, Hotchkiss rear
 Tailgate Assist
 Tailgate, detachable, locking
 Theft Deterrent Systems, SecuriLock, Steering column locking
 Tire Size, 245/70R17, All Season BSW - 2WD
 Tire Size, 265/70R17, All Terrain OWL - 4WD
 Towing, CHMSL wire w/flasher
 Towing, Trailer Sway Control (TSC)
 Towing, Wiring harness, 4-pin connector
 Traction Control, Active Curve Control, Advance Trac, Roll Stability Control (RSC)
 Transfer Case, Electronic, Shift-On-The-Fly - 4WD
 Transmission Mode(s), Selectable - 157 & 163
 Transmission Mode(s), Tow/haul
 Transmission: 6-speed Automatic Electronically controlled (446)
 Transmission: SelectShift - 157 & 163
 Trim, Door panels, scuff plates
 Upholstery, Cloth
 Visors, Mirror
 Warranty, Anti-Corrosion 5-year/Unlimited-mile
 Warranty, Bumper-to-Bumper 3-year/36,000-mile
 Warranty, Powertrain 5-year/60,000-mile
 Warranty, Roadside Assistance 5-year/60,000-mile
 Wheels, 17", Steel
 Windows, Fixed rear, Manual front - SC
 Windows, Manual - RC & Sprcrew
 Wipers, Intermittent
 Wipers, Speed-sensitive

Mirrors - Exterior, Caps color-keyed, Foldaway manual, Power
 Power Features, Accessory delay
 Power Locks, Door
 Safety - Mfr Trademark, My Key, Safety Canopy System, SOS Post-Crash Alert System
 Security Systems, Anti-theft passive, Perimeter Alarm
 Storage, Pockets, seatback
 Storage, Under seat
 Tailgate, locking
 Tailgate, power
 Theft Deterrent Systems, SecuriCode, SecuriLock, Steering column locking
 Visors, Cloth covered, Mirror
 Wheels, 17", Aluminum painted
 Windows, Power

Engine - 2.7L V6 Direct injection DOHC 24-valve EcoBoost Ti-VCT (99P) Horsepower: 325 @ 5750 RPM; Torque: 375 @ 3000 RPM - 145 & 2WD 163/157
 Ignition, Push-button start
 Instrument Panels, Odometer, Speedometer, Tachometer, Transmission temperature, Trip computer
 Lap Belt - Middle - SC & Sprcrew
 Lights - Interior, Ambient, Dome
 Lights - Safety, Approach, Daytime running lights
 Mirrors - Exterior, Auto-dimming LH, Caps body-color, Foldaway power, Heated, In-glass turn signal, Memory-activated, Power
 Mirrors - Interior, Auto-dimming, Rearview
 Parking Features, Camera, rearview
 Pedals, Memory-activated, Power adjustable

2016 FORD F150 contd.

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Lariat incl in addition to or in place of XLT contd.

Seats - Driver, Memory-activated
 Seats - Front, 10-way adjuster power, 40/20/40 split-folding,
 Climate-controlled, Lumbar support power
 Seats - Rear, 60/40 split-folding lift-up
 Steering Wheel, Color-keyed, Leather-wrapped
 Subscriptions, XM Satellite radio
 Tire Size, 265/60R18, All Season BSW - 2WD
 Tire Size, 275/65R18, All Terrain OWL - 4WD
 Towing, Class IV receiver hitch
 Towing, Dynamic hitch assist
 Towing, Wiring harness, 7-pin connector

King Ranch incl in addition to or in place of Lariat

Assist Handle(s), Rear
 Audio, Sony, AM/FM, HD Digital, CD, 10 speakers, Subwoofer(s)
 Axle, Ratio 3.31
 Brakes, 4-wheel disc vented, Parking interlocked, Vacuum-assisted
 Bumpers, Chrome front, Color-keyed rear
 Consoles, Center, Lid
 Cupholders: 4
 Engine - 5.0L V8 SMPI DOHC 32-valve Flex Ti-VCT (99F) Horsepower:
 385 @ 5750 RPM; Torque: 387 @ 3850 RPM
 Exhaust, Chrome
 Floor Mats, Carpet w/logo
 Garage Door Opener, Universal
 Headlights, Auto on/off, Autolamp, LED, Wiper-activated
 Ignition, Push-button start, Remote start
 Navigation, Voice-activated
 Paint, Two-tone
 Parking Features, Reverse Sensing System

Platinum incl in addition to or in place of King Ranch

Bumpers, Body-color rear, Chrome front
 Door Handles, Chrome
 Floor Mats, Carpet
 Floor Mats, Color-keyed
 Floor Mats, Premium
 Headlights, Auto on/off, Autolamp, High beam, LED, Wiper-activated
 Molding, Body side bright
 Monitors, Blind Spot Assist, Tire pressure
 Running Boards, Power deployable

Limited incl in addition to or in place of Platinum

Axle, Ratio 3.15 - 2WD
 Axle, Ratio 3.31 - 4WD
 Cruise Control, Adaptive
 Engine - 3.5L V6 Direct injection 24-valve EcoBoost (99G)
 Horsepower: 365 @ 5000 RPM; Torque: 420 @ 2500 RPM
 Engine Management, DAMB Direct-Acting Mechanical Bucket
 Floor Mats, Unique

Transfer Case, 2-speed, Electronic - 4WD
 Transmission Mode(s), Selectable, Tow/haul
 Transmission: 6-speed Automatic SelectShift Electronically
 controlled (446)
 Upholstery, Leather-trimmed
 Visors, Cloth covered, Mirror illuminated
 Wheel Flares, Body-color
 Wheel Flares, Wheel lip
 Wheels, 18", Pockets, Aluminum machined painted
 Windows, Power front, Power rear sliding

Power Outlet(s), 110-volt
 Power Outlet(s), 12-volt, 2
 Remote Releases - Interior, Fuel filler door capless, Tailgate
 Seats - Front, 10-way adjuster power, Buckets, Climate-controlled,
 Lumbar support power
 Seats - Rear, 60/40 split-folding lift-up, Heated
 Shifter, Floor-mounted
 Steering Column, Memory-activated, Power, Tilt/telescoping
 Steering Wheel, Color-keyed, Heated, Leather-wrapped
 Steps, Front & rear
 Storage, Seat cushion, rear
 Subscriptions, Sirius Travel Link
 Towing, Trailer brake controller
 Transfer Case, 2-speed, Electronic, Shift-On-The-Fly - 4WD
 Trim, Shift knob, leather
 Trim, Wood
 Upholstery, Leather

Safety - Mfr Trademark, Cross Traffic Alert, My Key, Safety Canopy
 System, SOS Post-Crash Alert System
 Tire Size, 275/55R20
 Tire Size, All Season BSW - 2WD
 Tire Size, All Terrain BSW - 4WD
 Transfer Case, 2-speed, Electronic - 4WD
 Wheels, 20", Aluminum polished
 Wipers, Rain Sensing

Grille, Bar type, Chrome surround, Color-keyed, Mesh
 Monitors, Blind Spot Assist, Lane Change Assist, Tire pressure
 Parking Features, Camera, surround view
 Sunroof, panoramic
 Tire Size, 275/45R22, All Season BSW
 Wheels, 22", Aluminum polished

CODE	ACCESSORIES & EQUIPMENT	MODEL AVAILABILITY	INVOICE	RETAIL
OPTION PACKAGES:				
86K	Chrome Appearance Package.....Only avail on KR			
	Total Option Price		1836.00	1995.00
	Discount		(691.00)	(750.00)
	Net Option Price		1145.00	1245.00
	Incl Chrome grille surround, Conventional spare tire, Accent color wheel lip moldings, Chrome door handles, Chrome exterior mirror skull caps, Chrome handle straps, Chromed bar grille, Exterior mirror chrome skull caps, 20" PVD Coated Wheels, Bodyside moldings, Tailgate, 275/55R20 tires, Bright, Chrome front & rear bumpers - N/A w/600A			
86L	Chrome Appearance Package.....Only avail on LR			
	Total Option Price		1560.00	1695.00
	Discount		(691.00)	(750.00)
	Net Option Price		869.00	945.00
	Incl Chrome door handles, Chrome exhaust tip, Chrome exterior mirror skull caps, Chromed bar grille, Door handle bezel applique, 18" PVD coated wheels - N/A w/500A, 61L or 863 - Incl in 502A - Incl 188			
61M	King Ranch Monochromatic PackageOnly avail on KR		N/C	N/C
	Incl Body-color wheel lip moldings, Paint - N/A w/600A - Req 86K			
53C	Max Trailer Tow Pkg	N/A on LTD		
	w/o Heavy Duty Payload Package, Req Fleet		732.00	795.00
	w/o Fleet/Heavy Duty Payload Package.....		1100.00	1195.00
	Lariat/XL/XLT - Req Fleet/Heavy Duty Payload Package		640.00	695.00
	Lariat/XL/XLT - w/o Fleet, Req Heavy Duty Payload Package		1008.00	1095.00
	Incl Class IV trailer hitch receiver, Trailer brake controller, Upsized front stabilizer bar, Smart trailer tow connector, 4-pin & 7-pin wire harness, Auxiliary transmission oil cooler, Upgraded rear bumper - Req 99G & 76C - N/A w/622 - Incl XL9, 47E & 67T			

2016 FORD F150 contd.

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CODE	ACCESSORIES & EQUIPMENT	MODEL AVAILABILITY	INVOICE	RETAIL
OPTION PACKAGES:				
622	Payload Package.....	N/A on 122 WB, KR, PLT & LTD	691.00	750.00
	Incl 9.75 gear set - Incl XL6 - Req 53A & 99P - N/A w/53B or 53C			
91A	Smoker's Package.....	All Vehicles	88.00	95.00
	Incl Ashtray, Coin cup			
61L	Special Edition	Only avail on LR Sprcrew.....	1744.00	1895.00
	Incl Black running boards, Unique exterior badging, Headlamps, darkened treatment, IP panels, unique, Unique bodyside graphics, Unique steering wheel, Unique accents, 275/55R20 tires, 20" premium painted wheels, Accent color, Body colored front & rear bumpers, Color-Keyed, Grille, Unique exhaust tip - Late availability - Req 863 - Req 99G or 99F - N/A w/500A, 86L, 68G or 47C			
61X	Special Edition	Only avail on XLT SC/Sprcrew - N/A on 163 WB.....	1744.00	1895.00
	Incl Black running boards, Unique exterior badging, Unique bodyside graphics, Unique steering wheel, Unique trim, Unique accents, 275/55R20 tires, 20" premium painted wheels, Color-Keyed, Grille, Unique exhaust tip - Late availability - Req 862 - N/A w/300A, 94S, 47C or 68G			
861	Sport Appearance Package	Only avail on XL		
	Total Option Price		713.00	775.00
	Discount		(460.00)	(500.00)
	Net Option Price		253.00	275.00
	Incl 17" aluminum wheels, Unique Box Decal, Painted, Body-color front fascia, Body colored front & rear bumpers - Req Fleet Order w/100A - N/A w/627 or 86A - Incl 595			
862	Sport Appearance Package	Only avail on XLT - N/A on RC & 163 WB		
	Req 301A, Mid			
	Total Option Price		1836.00	1995.00
	Discount		(691.00)	(750.00)
	Net Option Price		1145.00	1245.00
	Req 302A, Luxury			
	Incl Body-color grille surround, Step Bars, Black tailgate moldings, Body-color door handles, Body-color wheel lip moldings, Grille, billet-style, Interior trim, Unique Box Decal, Floor shifter, 6-spoke, Painted pockets, 18" Machined Aluminum Wheels, 40/console/40 front seat, Sport Cloth Seats, Body-color front fascia, Accent color, Body colored front & rear bumpers, Chromed exhaust tip, Front flow-through console - N/A w/998, 627 or 86B - Req 91V			
863	Sport Appearance Package	Only avail on LR - N/A on 163 WB		
	Req 501A, Mid			
	Total Option Price		1836.00	1995.00
	Discount		(691.00)	(750.00)
	Net Option Price		1145.00	1245.00
	Req 502A, Luxury			
	Incl Step bars, color-keyed, Chrome exhaust tip, Unique Box Decal, Unique trim, Bucket seats, Floor shifter, 6-spoke, Painted pockets, 18" Machined Aluminum Wheels, Accent color, Body colored front & rear bumpers, Front flow-through console - Late availability - N/A w/500A or 86L			
68T	Technology Package.....	N/A on XL, XLT, LTD & LR 163 WB		
	King Ranch/Lariat/Platinum - w/o Active Park Assist/Adaptive Cruise Control w/Collision Warning.....			
			832.00	905.00
	King Ranch/Lariat - Req Active Park Assist/Adaptive Cruise Control w/Collision Warning			
	Total Option Price		832.00	905.00
	Discount		(460.00)	(500.00)
	Net Option Price		372.00	405.00
	Incl Lane Keep Assist, Camera, surround view, Dynamic hitch assist - N/A w/500A, 501A or 600A - Incl in 701A - Req 99F - N/A w/68P			
53A	Trailer Towing Package	All Vehicles		
	Req Fleet		456.00	495.00
	w/o Fleet		824.00	895.00
	Incl Engine oil cooler, Class IV trailer hitch receiver, Upsized front stabilizer bar, Smart trailer tow connector, 4-pin & 7-pin wire harness, Auxiliary transmission oil cooler - Incl 47E - Req 76C			
OPTION PACKAGES EXTERIOR:				
86A	Chrome Appearance Package.....	Only avail on XL		
	Total Option Price		713.00	775.00
	Discount		(460.00)	(500.00)
	Net Option Price		253.00	275.00
	Incl 17" aluminum wheels, Painted, Body-color front fascia, Chrome front & rear bumpers - Req Fleet Order w/100A - N/A w/627 or 861 - Incl 595			
86B	Chrome Appearance Package.....	Only avail on XLT SC/Sprcrew		
	Total Option Price		1560.00	1695.00
	Discount		(691.00)	(750.00)
	Net Option Price		869.00	945.00
	Incl Chrome grille surround, Chrome step bars, 18" tires, Black tailgate moldings, Chrome billet-style grille, Chrome door handles, Chrome tip exhaust, 18" PVD coated wheels - N/A w/300A, 627, 61X or 862 - Incl in 302A			
OPTION PACKAGES MECHANICAL:				
627	Heavy Duty Payload Package	Only avail on XL, XLT & LR - N/A on 122 WB & 145 WB		
	Lariat/XLT.....		1560.00	1695.00
	XL.....		1380.00	1500.00
	Incl Upgraded springs, 9.75 gear set, Auxiliary transmission oil cooler - N/A w/302A, 501A, 502A, 61X, 99P, 86A, 86B, 861 or 862 - Req 53A w/99F or 53C w/99G - Incl XL6 - Incl T7C on XL & Incl T8C on XLT/LR			
55A	Off-Road Package	Only avail on 4WD - N/A on LTD	709.00	770.00
	Incl 4X4 off-road decal, Hill descent control, Shock absorbers, Off-Road tuned, Underbody skid plates for fuel tank & transfer case, Electronic Locking Differential - N/A w/100A or 998 - Req Fleet Order w/300A - Incl 413 - Incl XL3 w/99F or 99G - Incl XL9 w/99P			

2016 FORD F150 contd.

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CODE	ACCESSORIES & EQUIPMENT	MODEL AVAILABILITY	INVOICE	RETAIL
REQUIRED ORDER PACKAGES:				
100A	100AOnly avail on XL			
	w/o Fleet.....		N/C	N/C
	Req Fleet Only			
	Total Package Price		N/C	N/C
	Discount		(460.00)	(500.00)
	Net Package Price		(460.00)	(500.00)
101A	101A, Mid.....Only avail on XL			
	Reg Cab			
	Total Package Price		1891.00	2055.00
	Discount		(691.00)	(750.00)
	Net Package Price		1200.00	1305.00
	Supercrew/Supercab			
	Total Package Price		2075.00	2255.00
	Discount		(691.00)	(750.00)
	Net Package Price		1384.00	1505.00
	Incl LCD productivity screen, 4.2" LCD cluster, Compass display - Incl 85A, 58B, 52B, 50S & 55B			
300A	300AOnly avail on XLT			
	w/o Fleet Only		N/C	N/C
	Req Fleet Only			
	Total Package Price		N/C	N/C
	Discount		(460.00)	(500.00)
	Net Package Price		(460.00)	(500.00)
301A	301A, Mid.....Only avail on XLT			
	Reg Cab			
	Total Package Price		1932.00	2100.00
	Discount		(920.00)	(1000.00)
	Net Package Price		1012.00	1100.00
	Supercab/Supercrew			
	Total Package Price		1979.00	2150.00
	Discount		(920.00)	(1000.00)
	Net Package Price		1059.00	1150.00
	Incl Leather-wrapped steering wheel, Defrost, rear, LCD productivity screen, Privacy tint, rear, 4.2" LCD cluster, Power-adjustable pedals - Incl 91P, 54R, 76C, 53B & 58C			
302A	302A, Luxury.....Only avail on XLT SC/Sprcrew			
	Total Package Price.....		4825.00	5245.00
	Discount		(1840.00)	(2000.00)
	Net Package Price		2985.00	3245.00
	Incl Heated front seats, Leather-wrapped steering wheel, 10-way power front seats, LCD productivity screen, Rear-under seat storage, Power lumbar support, front seats, 4.2" LCD cluster, Power-adjustable pedals - Incl 54R, 76C, 53B, 58C, 59R, 76R, 52L, 91V, 435, 86B & 85P			
500A	500AOnly avail on LR		N/C	N/C
501A	501A, Mid.....Only avail on LR.....		1380.00	1500.00
	Incl Blind spot information system (BLIS) w/cross traffic alert, Universal Garage Door Opener, Remote tailgate release, Remote Starter System - Incl 76R, 59S, 54W & 91V			
502A	502A, Luxury.....Only avail on LR - N/A on 163 WB			
	Supercab/Supercrew 2WD/4WD 145			
	Total Package Price		7172.00	7795.00
	Discount		(1380.00)	(1500.00)
	Net Package Price		5792.00	6295.00
	Supercrew 4WD 157			
	Total Package Price		6436.00	6995.00
	Discount		(1380.00)	(1500.00)
	Net Package Price		5056.00	5495.00
	Incl Auto high beam/rain sensing wipers, Blind spot information system (BLIS) w/cross traffic alert, Steering column, power tilt/telescoping, Universal Garage Door Opener, LED headlights, LED Taillamps, Remote tailgate release, Steering Wheel, memory-activated, Heated steering wheel, Remote Starter System - Incl 76R, 59S, 54W, 91V, H, 58D, 86L & 50N - Incl Heated Rear Seats			
600A	600AOnly avail on KR.....		N/C	N/C
601A	601A, Luxury.....Only avail on KR			
	Total Package Price.....		3395.00	3690.00
	Discount		(460.00)	(500.00)
	Net Package Price		2935.00	3190.00
	Incl Auto high beam/rain sensing wipers, Blind spot information system (BLIS) w/cross traffic alert, Inflatable rear seatbelt, Multi-contour front seats, Power deployable running boards - Incl 63T & 64G			
700A	700AOnly avail on PLT.....		N/C	N/C
701A	701A, Luxury.....Only avail on PLT			
	Total Package Price.....		2336.00	2540.00
	Discount		(460.00)	(500.00)
	Net Package Price		1876.00	2040.00
	Incl Collision warning w/brake support, Cruise Control, Adaptive - Incl 68T & 63T			
900A	900AOnly avail on LTD		N/C	N/C
	Late availability			

2016 FORD F150 contd.

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CODE	ACCESSORIES & EQUIPMENT	MODEL AVAILABILITY	INVOICE	RETAIL
FLEET INCENTIVE:				
56M	National Fleet Purchase Program	All Vehicles		
	King Ranch/Lariat/Limited/Platinum/XL Supercrew/Supercab		(1500.00)	N/C
	XL Reg Cab		(1000.00)	N/C
	XLT Reg Cab		(2000.00)	N/C
	XLT Supercrew/Supercab		(2500.00)	N/C
ENGINE:				
99P	2.7L V6 EcoBoost	Only avail on XL & XLT - N/A on 4WD 157/163		
	LWB		N/C	N/C
	SWB		732.00	795.00
	Incl HP, 325, Torque, 375, Auto start/stop function			
99G	3.5L DOHC EcoBoost V6	N/A on 122 WB		
	Replaces 2.0L		657.00	715.00
	Replaces 2.7L EcoBoost		1393.00	1515.00
	Replaces 3.5L V6		2125.00	2310.00
	Incl HP, 365, Torque, 420			
998	3.5L V6	Only avail on RC & 145 WB XL/XLT	N/C	N/C
	Incl Flex Fuel			
99F	5.0L V8, FFV	N/A on LTD		
	Replaces 2.7L EcoBoost		736.00	800.00
	Replaces 3.5L		1468.00	1595.00
	Incl HP, 385, Torque, 387			
68G	CNG/LPG Engine Prep Package	N/A on PLT & LTD	289.00	315.00
	Incl Bi-Fuel manifold, Hardened intake valves, Hardened valve seats - Late availability - Req 99F - N/A w/61X, 61L or 18P			
ELECTRONICS AUDIO:				
94K	Kicker Subwoofer	Only avail on XL & XLT - N/A on RC	640.00	695.00
	Incl Pre-installed - N/A w/100A or 300A - Req 86A or 861 on XL - Req 86B or 862 on XLT - Req 58C			
58C	Satellite, Sirius	Only avail on XL & XLT		
	XL/XLT - Req 101A, Mid/300A		180.00	195.00
	XL - Req 100A, Base		447.00	485.00
	Incl Avail mainland only-48 states, Single CD - Req Fleet Order w/100A or 300A - Incl in 301A or 302A			
58D	Sony Audio System	Only avail on LR	483.00	525.00
	Incl HD radio, Sirius satellite radio, 10 speakers, Single CD, Subwoofer, XM - N/A w/500A - Incl in 502A			
52L	SYNC	Only avail on XLT	415.00	450.00
	Incl 8" touch screen, Compass, LCD productivity screen, Clock display, USB port, Voice activated, Unique center stack - Req Fleet Order w/300A - Incl in 302A - Req 57Q			
ELECTRONICS COMMUNICATIONS:				
50N	Navigation	Only avail on XLT & LR	732.00	795.00
	Incl Avail mainland only-48 states, Traffic, XM, Voice Activated Navigation System, 5-year subscription, Sirius travel link - Incl in 502A - Req Fleet Order w/300A - Req 52L & 57Q on XLT			
ELECTRONICS POWER:				
43M	Moonroof	Only avail on SC XLT/LR	916.00	995.00
	Late availability w/301A - N/A w/300A or 500A - Req 435			
43V	Moonroof	Only avail on Sprcrew - N/A on XL & LTD		
	Total Option Price		1192.00	1295.00
	Discount		(460.00)	(500.00)
	Net Option Price		732.00	795.00
	Incl Moonroof, dual panel, Power panoramic vista roof - Late availability w/301A - N/A w/300A or 500A - Req 435			
EMISSIONS:				
425	50-State	All Vehicles	N/C	N/C
422	CA	All Vehicles	N/C	N/C
	Required in select states			
OTHER OPTIONS:				
47C	Ford Works, Crew Chief Telematics	N/A on PLT & LTD	736.00	800.00
	Incl On-board device that tracks vehicle location, Speed & idle time w/optional vehicle diagnostics & maintenance reports - Req additional subscription service - N/A w/601A, 61X or 61L			
17A	Inflatable Rear Outboard Seatbelts	Only avail on Sprcrew XLT/LR	184.00	200.00
	N/A w/300A or 500A			
53B	Trailer Hitch	Only avail on XL & XLT	88.00	95.00
	Incl Class IV hitch receiver, Smart trailer tow connector, 4-pin & 7-pin wire harness - Incl in 301A or 302A - N/A w/622			
MECHANICAL:				
XL5	Axle, 3.15 Ratio	N/A on 4WD & 122 WB	387.00	420.00
	Incl E-locker - Req 99G			
XL3	Axle, 3.31 Ratio	N/A on LTD 2WD	387.00	420.00
	Incl E-locker - Req 99F or 99G on 4WD - Req 99P or 99F on 2WD - Incl in 55A - N/A w/53C			
XL9	Axle, 3.55 Ratio	All Vehicles		
	Req 3.5L DOHC EcoBoost V6 or 5.0L V8, FFV or Off-Road Package		47.00	50.00
	w/o Off-Road Package		433.00	470.00
	Incl E-locker - N/A w/53A w/998 on 122 & 2WD 141/145 - Req 53A w/99F - Incl in 55A w/99P on 4WD - Incl in 53C w/99G			
X26	Axle, 3.73 Ratio	Only avail on 122 WB, 2WD XL 145/141 & 2WD XLT 145/141	47.00	50.00
	Incl Non limited-slip - Req 998			

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CODE	ACCESSORIES & EQUIPMENT	MODEL AVAILABILITY	INVOICE	RETAIL
MECHANICAL:				
XL6	Axle, 3.73 Ratio	All Vehicles		
	Req 2.7L V6 EcoBoost/Off-Road Package		92.00	100.00
	Req 5.0L V8, FFV/Off-Road Package		139.00	150.00
	w/o 2.7L V6 EcoBoost/5.0L V8, FFV/Off-Road Package		525.00	570.00
	Incl E-locker - Incl in 622 - Incl in 627 w/99F or 99G			
90D	Bedliner.....	All Vehicles	272.00	295.00
	Incl Dividers - Req 55B on XL - N/A w/90R			
50A	Cruise Control, Adaptive.....	Only avail on LR & KR - N/A on LR 163 WB	1151.00	1250.00
	Incl Collision warning w/brake support - N/A w/500A, 501A or 600A - Req 99F on LR			
655	Fuel Tank, 33 Gallon.....	N/A on 122 WB	364.00	395.00
	Incl Extended - Req Fleet Order w/100A or 300A			
47E	Pro Trailer Backup Assist.....	All Vehicles	364.00	395.00
	Incl LCD productivity screen - N/A w/101A - Req Fleet Order w/100A - Incl in 53A or 53C			
59R	Remote Start.....	Only avail on XLT	180.00	195.00
	Req Fleet Order w/300A - Incl in 302A			
413	Skid Plate.....	Only avail on 4WD	148.00	160.00
	Req Fleet Order w/100A, 300A, 301A, 302A, 500A, 501A, 502A, 600A, 601A, 700A, 701A or 900A - Incl in 55A			
68P	Snow Plow Prep	Only avail on 4WD XL/XLT/Lariat	47.00	50.00
	N/A w/502A - Req 99F			
67T	Trailer Brake Controller.....	Only avail on XL, XLT & LR	253.00	275.00
	Incl Integrated - Req 53B or 53A - Incl in 53C			
SAFETY:				
66A	Active Park Assist	N/A on XL, XLT & LR 163 WB	404.00	440.00
	N/A w/500A, 501A, 600A or 700A - Req 68T & 50A on LR & KR			
17B	Blind Spot Information System (BLIS).....	Only avail on XLT SC/Sprcrew	460.00	500.00
	Incl Cross Traffic Alert - Req 302A - N/A w/54Y or 59S			
76C	Camera, Rearview	Only avail on XL & XLT	231.00	250.00
	Incl Dynamic hitch assist - Req Fleet Order w/100A - Incl in 301A or 302A - Req 85A			
76R	Reverse Sensing System	Only avail on XL, XLT & LR	253.00	275.00
	Incl in 302A, 501A & 502A - Req 53B, 53A or 53C on XL & XLT			
EXTERIOR:				
63S	Access Steps	All Vehicles	299.00	325.00
	Req Fleet Order w/300A			
63T	Assist Step, Tailgate.....	All Vehicles	345.00	375.00
	Req Fleet Order w/300A - Incl in 601A or 701A			
63E	Bed Extender, Stowable	N/A on XL	231.00	250.00
	Incl Folding - N/A w/500A - Req Fleet Order w/300A			
96P	Bed Liner	All Vehicles	323.00	350.00
	Incl Plastic Drop-In, Pre-installed			
90R	Bed Ramps	All Vehicles	548.00	595.00
	Incl Pre-installed, Stowable - Late availability - Req 55B - N/A w/90D, 96T or 96X			
96W	Bedliner, Spray-In	All Vehicles	456.00	495.00
	Incl Pre-installed			
55B	BoxLink.....	Only avail on XL	73.00	80.00
	Incl 4 tie-down cleats - Incl in 101A			
595	Fog Lamps.....	Only avail on XL	128.00	140.00
	Req Fleet Order w/100A - Incl in 86A & 861			
153	License Plate Frame.....	All Vehicles	N/C	N/C
	Incl Front, Std in states where required by law			
54M	Mirrors.....	Only avail on XL - N/A on 122 WB	83.00	90.00
	Incl Manual telescoping w/manual glass, Trailer tow, folding, Black mirror caps, Manual Fold-Away - N/A w/101A, 998 or 85A - Req 53A or 53C			
54R	Mirrors.....	Only avail on XL & XLT		
	XL.....		280.00	305.00
	XLT.....		175.00	190.00
	Incl Security approach lights, Black mirror caps, LED side mirror spotlights, Heated, Dual power mirrors, Manual Fold-Away, Auto-dimming driver side & turn signal indicators, Auto-dimming interior rearview mirror - Incl in 301A or 302A - Req Fleet Order w/100A - Req 85A			
54W	Mirrors.....	N/A on XL, XLT & LTD	152.00	165.00
	Incl Exterior mirrors, auto-dimming LH, In-glass turn signal, PowerScope mirrors, trailer tow w/memory, Puddle lamps, Security approach lights, Convex spotter mirror, Power folding, Black mirror caps, LED side mirror spotlights, Power glass adjust, LED load compartment, Heated - Req 53A or 53C			
54Y	Mirrors.....	Only avail on XL & XLT - N/A on 122 WB		
	XL.....		364.00	395.00
	XLT.....		253.00	275.00
	Incl Security approach lights, Trailer tow, folding, LED side mirror spotlights, Manual telescopic, Power glass adjust mirrors w/turn signals, Heated mirrors, Manual Fold-Away - N/A w/998 - Req Fleet Order w/100A - Req 85A on XL - Req 53A or 53C			
59S	Mirrors.....	N/A on KR, PLT & LTD	161.00	175.00
	Incl Puddle lamps, Security approach lights, LED side mirror spotlights - Incl in 501A or 502A - Req Fleet Order w/100A or 300A - Req 54R, 54W or 54Y			

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CODE	ACCESSORIES & EQUIPMENT	MODEL AVAILABILITY	INVOICE	RETAIL
EXTERIOR:				
954	Paint, 2-Tone.....	Only avail on XLT & LR.....	231.00	250.00
	Incl Lower accent paint - Req Fleet Order w/300A - N/A w/500A, 862 or 863			
85P	Pickup Box LED Lighting.....	Only avail on XLT.....	115.00	125.00
	N/A w/300A - Incl in 302A			
188	Running Boards.....	Only avail on LR.....	640.00	695.00
	Incl Chrome step bars - N/A w/502A - Incl in 86L			
18B	Running Boards.....	Only avail on XL & XLT.....	231.00	250.00
	Incl Black - N/A w/302A, 86B or 862			
18C	Running Boards.....	Only avail on XLT SC/Sprcrew.....	584.00	635.00
	Incl Chrome step bars, Tubular - Req Fleet Order w/300A - N/A w/302A or 862 - Incl in 86B			
18E	Running Boards.....	Only avail on RC XL/XLT.....	276.00	300.00
	Incl Step Bars, Black, Tubular - Req Fleet Order on XLT - N/A w/101A or 302A			
18P	Running Boards.....	Only avail on LR Sprcrew.....	916.00	995.00
	Incl Power deployable - N/A w/500A or 501A - N/A w/47C & 68G			
96T	Tonneau Cover (Soft).....	All Vehicles.....	483.00	525.00
	Incl Folding - N/A w/90R			
96X	Tonneau Cover, Hard.....	All Vehicles.....	916.00	995.00
	N/A w/90R			
924	Windows, Privacy Tint.....	Only avail on XL SC/Sprcrew.....	92.00	100.00
	Incl Rear glass - Req Fleet Order w/100A - Req Valid FIN Code on XL - Req 435 & 57Q			
INTERIOR:				
57Q	Defroster, Rear Window.....	Only avail on XL & XLT - N/A on RC.....	203.00	220.00
	Req Fleet Order w/100A or 300A - Req Valid FIN Code on XL - Req 435 & 924 - Incl in 302A			
16G	Floor Covering.....	Only avail on XLT.....	N/C	N/C
	Incl Black Vinyl - N/A w/302A			
168	Floor Mats, Carpeted.....	Only avail on XL.....	133.00	145.00
	Incl Color-coordinated carpet - Req Fleet Order w/100A			
47R	Floor Mats, Rubber, All-Weather.....	All Vehicles.....	88.00	95.00
	Incl Carpet, full length - Req Fleet Order w/100A - Req 168 on XL - N/A w/16G on XLT			
91V	Power Outlet, 110-Volt.....	N/A on RC, KR, PLT & LTD		
	Req Buckets, Front.....		231.00	250.00
	w/o Buckets, Front.....		184.00	200.00
	Req Fleet Order w/100A - Incl in 302A, 501A or 502A			
435	Window, Sliding Rear.....	Only avail on XL & XLT - N/A on RC		
	XL.....		415.00	450.00
	XLT.....		323.00	350.00
	Incl Power, Console, Overhead - Req Fleet Order w/100A or 300A - Incl in 302A - Incl 57Q & 924			
SEATS:				
H	Buckets.....	Only avail on LR		
	Total Option Price.....		599.00	650.00
	Discount.....		(691.00)	(750.00)
	Net Option Price.....		(92.00)	(100.00)
	Incl Leather trimmed seats, Floor shifter, Heated/cooled 10-way power front seats w/driver seat memory, Power lumbar support, front seats, Front flow-through console - Incl in 502A - Req 91V - N/A w/61L			
U	Cloth 40/20/40 Front Seat.....	Only avail on XLT - N/A on RC.....	272.00	295.00
	Incl Column shifter, Lumbar support, front seats, Front flow-through console - N/A w/862 or 61X			
W	Cloth 40/20/40 Front Seat.....	Only avail on XL - N/A on RC.....	272.00	295.00
	Incl Column shifter, Front flow-through console - Req Fleet Order w/100A - N/A w/Black/Medium Earth Gray			
***	Heated, Rear.....	Only avail on LR Sprcrew.....	N/C	N/C
	Incl and only avail w/502A			
A	Vinyl 40/20/40 Front Seat.....	Only avail on XL.....	N/C	N/C
	Req Black/Medium Earth Gray			
V	Vinyl 40/20/40 Front Seat.....	Only avail on XL - N/A on RC.....	272.00	295.00
	Incl Column shifter, Front flow-through console - Req Fleet Order w/100A - Req Black/Medium Earth Gray			
FLEET:				
58B	AM/FM/CD.....	Only avail on XL.....	267.00	290.00
	Req valid FIN code - Incl in 101A			
85H	Back Up Alarm System.....	All Vehicles.....	115.00	125.00
	Req Valid FIN Code on XL			
17C	Bumpers.....	Only avail on XL.....	161.00	175.00
	Incl Chrome, Req valid FIN code			
50S	Cruise Control.....	Only avail on XL.....	207.00	225.00
	Req valid FIN code - Incl in 101A			
942	Daytime Running Lamps.....	N/A on KR.....	41.00	45.00
	Req Valid FIN Code on XL			
41H	Engine Block Heater.....	All Vehicles.....	83.00	90.00
	Incl Std in select states - Req Valid FIN Code on XL - Req 153 w/998 or 99F			
94S	LED Strobes.....	Only avail on XL & XLT.....	621.00	675.00
	Incl Mounted light bar, Amber, Pre-installed			

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CODE	ACCESSORIES & EQUIPMENT	MODEL AVAILABILITY	INVOICE	RETAIL
FLEET:				
85A	Power Equipment Group, XL Fleet.....	Only avail on XL		
	Reg Cab.....		893.00	970.00
	Supercab/Supercrew		1077.00	1170.00
	Incl Autolock, Illuminated entry, Perimeter alarm, Side mirrors, Power locks, Integrated Key Transmitter keyless-entry, Black mirror caps, Power, Power glass adjust, Manual Fold-Away, Req valid FIN code, MyKey, Tailgate lock - Incl in 101A			
90L	Seats.....	Only avail on XL	36.00	40.00
	Incl Driver seat manual lumbar, Req valid FIN code			
91P	Seats.....	Only avail on XLT	323.00	350.00
	Incl 8-way power driver seat - Incl in 301A - N/A w/302A			
66S	Special Service Package	Only avail on XL SC/Sprcrew	47.00	50.00
	Incl Front seats, cloth, 240-amp alternator, Rear bench, vinyl, Req valid FIN code - Req 99F or 99G			
52B	SYNC.....	Only avail on XL	387.00	420.00
	Incl 911 assist, Communications & Entertainment system, USB port, Voice activated, Req valid FIN code, 4.2" LCD cluster, Compass display - Incl in 101A - Req 50S			
TIRES:				
T7C	245/75R17 A/S BSW	Only avail on XL & XLT	272.00	295.00
	Req 55A w/Retail - Incl in 627 on XL - Req Fleet Order w/100A or 300A - N/A w/302A - Only avail from 05/02/2016			
T8C	275/65R18	Only avail on XLT SC/Sprcrew, LR & KR	272.00	295.00
	Incl OWL A/T - Req 55A & 86B or 862 - Incl in 627 - N/A w/300A or 601A - Only avail from 05/02/2016			
WHEELS:				
64H	18" Aluminum.....	Only avail on XL	364.00	395.00
	Req Fleet Order w/100A - Req 627			
64G	20" Machined Aluminum	Only avail on KR	824.00	895.00
	Incl Conventional spare tire, Painted pockets, Unique King Ranch center ornaments, 275/55R20 tires - Incl in 601A			
642	20" Machined Aluminum Wheels.....	Only avail on XL, XLT & LR - N/A on RC		
	Lariat.....		824.00	895.00
	XL/XLT		916.00	995.00
	Incl Painted pockets, Color-Keyed - Late availability on XL - Req 86A or 861 - N/A w/998, 86B, 862, 86L or 863 - Req 101A, 301A or 501A			
64S	20" Premium Painted Aluminum	Only avail on XLT SC/Sprcrew & LR	916.00	995.00
	Incl Conventional spare tire, 6-spoke, 275/55R20 tires - N/A w/300A or 500A - Req 862 & 863 - Req 99F or 99G on LR - Late availability w/99P			
64L	20" PVD Coated Wheels	Only avail on XLT SC/Sprcrew & LR	916.00	995.00
	Incl Conventional spare tire, 275/55R20 tires - N/A w/300A or 500A - Req 86B & 86L - N/A w/998 on XLT - Req 99F or 99G on LR - Late availability w/99P			
96L	Wheel Well Liner.....	N/A on XL	165.00	180.00
	Incl Pre-installed - Late availability - N/A w/300A or 500A - Req 86B or 862 on XLT - Req 86L or 863 on LR			
CODE	COLOR DESCRIPTION	MODEL AVAILABILITY	INVOICE	RETAIL
EXTERIOR COLORS:				
SZ	Blue Flame Met	N/A on LR 163 WB, KR, PLT & LTD	N/C	N/C
	Req 863 & 61L on LR - N/A w/500A			
N1	Blue Jeans Met	All Vehicles	N/C	N/C
	N/A w/861, 862, 863, 61X or 61L			
H7	Bronze Fire Met	N/A on XL, PLT & LTD	N/C	N/C
	N/A w/862, 863, 61X, 61L or J7 Lower Accent			
H5	Caribou Met	N/A on PLT & LTD	N/C	N/C
	N/A w/861, 862, 863, 61X, 61L, H5 Lower Accent or J7 Lower Accent			
W6	Green Gem Met	N/A on PLT & LTD	N/C	N/C
	N/A w/861, 862, 863, 61L or 61X			
UX	Ingot Silver Met.....	N/A on KR & LTD	N/C	N/C
	N/A w/H5 Lower Accent			
TB	Lithium Gray	N/A on XLT RC/163, LR 163 WB, KR, PLT & LTD	N/C	N/C
	Req 861, 862, 863, 61L & 61X - N/A w/100A, 300A or 500A			
J7	Magnetic Met	N/A on KR	N/C	N/C
YZ	Oxford White.....	N/A on PLT & LTD	N/C	N/C
PQ	Race Red	N/A on KR, PLT & LTD	N/C	N/C
	N/A w/H5 Lower Accent			
RR	Ruby Red Met Tinted CC	N/A on XL & LTD	364.00	395.00
G1	Shadow Black	All Vehicles	N/C	N/C
UG	White Platinum Met Tri-Coat.....	N/A on XL & XLT	548.00	595.00
	N/A w/863 or 61L			
INTERIOR COLORS:				
***	Black	N/A on XL, XLT RC/163 WB, KR & LTD	N/C	N/C
	Req 862 & 61X - N/A w/300A			
***	Brunello.....	Only avail on PLT	N/C	N/C
KJ	Java	Only avail on KR	N/C	N/C
INTERIOR COLORS - TWO-TONE:				
***	Black/Dark Earth Gray	Only avail on XL	N/C	N/C
	N/A w/A or V			
***	Black/Medium Earth Gray.....	N/A on KR, PLT & LTD	N/C	N/C
	Req A or V on XL - N/A w/H5 Lower Accent, 862, 863, 61X or 61L			
*C	Black/Medium Light Camel.....	Only avail on XLT & LR	N/C	N/C
	N/A w/862, 863, 61X or 61L			
TB	Black/Mojave	Only avail on LTD	N/C	N/C

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CODE	COLOR DESCRIPTION	MODEL AVAILABILITY	INVOICE	RETAIL
LOWER ACCENT COLORS:				
H5	Caribou	Only avail on LR & KR.....	N/C	N/C
	N/A w/863 or 61L			
J7	Magnetic Met	Only avail on XLT.....	N/C	N/C
	N/A w/862 or 61X			

MODEL	VEHICLE SPECIFICATIONS							
	XL	XL	XL	XL	XL	XL	XL	XL
	Reg Cab 2WD	Reg Cab 4WD	Supercab 145	Supercab 163	Supercrew 145	Supercrew 157	Reg Cab 2WD	Reg Cab 4WD
	122/141	122/141	2WD/4WD	2WD/4WD	2WD/4WD	2WD/4WD	122/141	122/141
Base Curb Wt (lbs)	4,051/4,152	4,305/4,393	TBD	4,621/TBD	4,489/4,729	4,585/4,895	4,051/4,152	4,305/4,393
Est MPG (city)	18	17	18/17	19/15	18/17	19/15	18	17
Est MPG (hwy)	25	23	25/23	26/21	25/23	26/21	25	23
Fuel Capacity (gal)	23.0	23.0	23.0	23.0	23.0	23.0	23.0	23.0
GVWR (lbs)	6,010/6,100	6,050/6,100	6,100/6,300	6,500/7,000	6,150/6,350	6,350/7,050	6,010/6,100	6,050/6,100
Payload Cap (lbs)	1,920/1,900	1,700/1,660	1,660/1,600	1,870/2,020	1,630/1,590	1,730/2,100	1,920/1,900	1,700/1,660
Seating Capacity	3	3	6	6	6	6	3	3
Towing Capacity (lbs)	5,000	5,000/7,400	5,000/7,200	7,600/8,800	5,000/7,100	7,600/8,900	5,000	5,000/7,400
Wheelbase (in)	122.4/141.1	122.4/141.1	145.0	163.7	145.0	156.8	122.4/141.1	122.4/141.1
	XLT	XLT	XLT	XLT	Lariat	Lariat	Lariat	Lariat
	Supercrew 145	Supercrew 157	Supercab 145	Supercab 163	Supercrew	Supercrew	Supercab 145	Supercab 163
	2WD/4WD	2WD/4WD	2WD/4WD	2WD/4WD	2WD/4WD 145	2WD/4WD 157	2WD/4WD	2WD/4WD
Base Curb Wt (lbs)	4,489/4,729	4,585/4,895	TBD	4,621/TBD	4,560/4,782	4,585/4,895	4,479/4,782	4,621/TBD
Est MPG (city)	18/17	19/15	18/17	19/15	19/18	19/15	19/18	19/15
Est MPG (hwy)	25/23	26/21	25/23	26/21	26/23	26/21	26/23	26/21
Fuel Capacity (gal)	23.0	23.0	23.0	23.0	23.0	23.0	23.0	23.0
GVWR (lbs)	6,150/6,350	6,350/7,050	6,100/6,300	6,500/7,000	6,250/6,500	6,350/7,050	6,250/6,500	6,500/7,000
Payload Cap (lbs)	1,630/1,590	1,730/2,100	1,660/1,600	1,870/2,020	1,660/1,650	1,730/2,100	1,720/1,670	1,870/2,020
Seating Capacity	6	6	6	6	6	6	6	6
Towing Capacity (lbs)	5,000/7,100	7,600/8,900	5,000/7,200	7,600/8,800	7,600/7,500	7,600/8,900	7,600/7,500	7,600/8,800
Wheelbase (in)	145.0	156.8	145.0	163.7	145.0	156.8	145.0	163.7
	King Ranch	King Ranch	Platinum	Platinum	Limited			
	Supercrew	Supercrew	Supercrew 145	Supercrew 157	Supercrew			
	2WD/4WD 157	2WD/4WD 145	2WD/4WD	2WD/4WD	2WD/4WD 145			
Base Curb Wt (lbs)	4,623/4,895	4,590/4,850	4,590/4,850	4,623/4,895	4,629/4,890			
Est MPG (city)	15	15	15	15	17/16			
Est MPG (hwy)	22/21	22/21	22/21	22/21	24/22			
Fuel Capacity (gal)	23.0	23.0	23.0	23.0	23.0			
GVWR (lbs)	6,950/7,050	6,800/7,000	6,800/7,000	6,950/7,050	6,750			
Payload Cap (lbs)	2,270/2,100	2,150/2,100	2,150/2,100	2,270/2,100	1,710/1,460			
Seating Capacity	5	5	5	5	5			
Towing Capacity (lbs)	9,100/8,900	9,100/8,900	9,100/8,900	9,100/8,900	10,600/10,700			
Wheelbase (in)	156.8	145.0	145.0	156.8	145.0			