
THE ORIGINAL NEW CAR COST GUIDE



Automobile Invoice Service

2620 Barrett Road
Gainesville, GA 30507

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2011 FORD F350

EFFECTIVE 11-01-10

MAJOR CHANGES FOR 2011:
Newly Redesigned For 2011



CODE	SERIES	MODEL	INVOICE	RETAIL
F3A	XL	Reg Cab 2WD SRW	27120.00	29055.00
F3C		Reg Cab 2WD DRW	28106.00	30150.00
F3B		Reg Cab 4WD SRW	29793.00	32025.00
F3D		Reg Cab 4WD DRW	30729.00	33065.00
X3A		Scb 2WD SWB SRW	29329.00	31510.00
X3A		Scb 2WD LWB SRW	29500.00	31700.00
X3C		Scb 2WD DRW	30481.00	32790.00
X3B		Scb 4WD SWB SRW	32007.00	34485.00
X3B		Scb 4WD LWB SRW	32177.00	34675.00
X3D		Scb 4WD DRW	33109.00	35710.00
W3A	XLT	Crew Cab 2WD SWB SRW	30436.00	32740.00
W3A		Crew Cab 2WD LWB SRW	30616.00	32940.00
W3C		Crew Cab 2WD LWB DRW	31813.00	34270.00
W3B		Crew Cab 4WD SWB SRW	33113.00	35715.00
W3B		Crew Cab 4WD LWB SRW	33293.00	35915.00
W3D		Crew Cab 4WD LWB DRW	34437.00	37185.00
F3A		Reg Cab 2WD SRW	30373.00	32670.00
F3C		Reg Cab 2WD DRW	31863.00	34325.00
F3B		Reg Cab 4WD SRW	33109.00	35710.00
F3D		Reg Cab 4WD DRW	34549.00	37310.00
X3A	Lariat	Scb 2WD SWB SRW	33226.00	35840.00
X3A		Scb 2WD LWB SRW	33401.00	36035.00
X3C		Scb 2WD DRW	34877.00	37675.00
X3B		Scb 4WD SWB SRW	35962.00	38880.00
X3B		Scb 4WD LWB SRW	36133.00	39070.00
X3D		Scb 4WD DRW	37569.00	40665.00
W3A		Crew Cab 2WD SWB SRW	35139.00	37965.00
W3A		Crew Cab 2WD LWB SRW	35306.00	38150.00
W3C		Crew Cab 2WD LWB DRW	37010.00	40045.00
W3B		Crew Cab 4WD SWB SRW	37659.00	40765.00
W3B	Crew Cab 4WD LWB SRW	37830.00	40955.00	
W3D	Crew Cab 4WD LWB DRW	39486.00	42795.00	
X3A	King Ranch	Scb 2WD SWB SRW	36736.00	39740.00
X3A		Scb 2WD LWB SRW	36916.00	39940.00
X3C		Scb 2WD DRW	37686.00	40795.00
X3B		Scb 4WD SWB SRW	39567.00	42885.00
X3B		Scb 4WD LWB SRW	39737.00	43075.00
X3D		Scb 4WD DRW	40467.00	43885.00
W3A		Crew Cab 2WD SWB SRW	38910.00	42155.00
W3A		Crew Cab 2WD LWB SRW	39080.00	42345.00
W3C		Crew Cab 2WD LWB DRW	40080.00	43455.00
W3B		Crew Cab 4WD SWB SRW	41524.00	45060.00
W3B	Crew Cab 4WD LWB SRW	41700.00	45255.00	
W3D	Crew Cab 4WD LWB DRW	42658.00	46320.00	
W3A	King Ranch	Crew Cab 2WD SWB SRW	43108.00	46820.00
W3A		Crew Cab 2WD LWB SRW	43279.00	47010.00
W3C		Crew Cab 2WD LWB DRW	44071.00	47890.00
W3B		Crew Cab 4WD SWB SRW	45723.00	49725.00
W3B		Crew Cab 4WD LWB SRW	45898.00	49920.00
W3D	Crew Cab 4WD LWB DRW	46650.00	50755.00	

OTHER CHARGES	MODEL	INVOICE	RETAIL
Destination Charge	Standard	975.00	975.00

STANDARD EQUIPMENT

XL

3-Point Seat Belts in All Positions, Outboard
 Air Conditioning, Manual
 Air Dam, Integrated, front
 Airbags, Driver, Front Driver Side, Front Passenger, Front Passenger Side, Side Curtain
 Airbags, Occupant Sensor Deactivation switch passenger - RC/SC
 Alternator - Maximum Capacity (amps): 155
 Alternator, Heavy duty
 Armrests, Center, Front, Storage
 Assist Handle(s)

Audio, AM/FM, 2 speakers
 Audio, Seek/scan
 Axle (rear): Live
 Axle, Differential Non-limited slip, Rear
 Axle, Ratio 3.73
 Battery - CCA @ 0 F: 650
 Battery, 72 Amp
 Brakes - ABS
 Brakes, 4-wheel disc
 Brakes, Hydro-boost - DRW

XL contd.

Brakes, Vacuum-assisted - SRW
 Bumpers, Color-keyed, Painted
 Cargo Area, Hooks tie down
 Child Seat Anchors, Top tether
 Clock, Digital
 Consoles, Overhead - SC/CC
 Consoles, Tray
 Cupholders: 2
 Displays, Multi-function
 Door Handles, Color-keyed
 Drive System, 4WD - 4WD
 Drive System, Rear Wheel - 2WD
 Engine - 6.2L V8 EFI SOHC 16-valve Flex Triton (996) Horsepower: 385 @ 5500 RPM; Torque: 405 @ 4500 RPM
 Engine Management, Variable Camshaft Timing (VCT)
 Floor Covering, Vinyl
 Glass, Solar control
 Grille, Color-keyed
 Head Restraints, All positions - RC/CC
 Head Restraints, Front - SC
 Headlights, Halogen, Multi-beam, Sealed beam
 Instrument Panels, Driver Information Center, Speedometer, Tachometer, Trip odometer(s), Voltage
 Jack, Hydraulic - DRW
 Jack, Mechanical - SRW
 Lights - Exterior, Cargo
 Lights - Exterior, Clearance roof - DRW
 Lights - Interior, Dome, Map
 Mirrors - Exterior, Color-keyed, Foldaway manual, Manual, Telescoping
 Mirrors - Interior, Manual dimming, Rearview
 Monitors, Tire pressure
 Power Outlet(s), 12-volt, 2
 Recovery Hooks, Front
 Rollback Protection, Hill Descent Control (HDC)
 Running Boards, Body-color - DRW
 Safety - Mfr Trademark, Safety Canopy System, SOS Post-Crash Alert System
 Safety Belt, Adjustable shoulder, Belt Minder, D Rings
 Seats - Driver, Lumbar support manual
 Seats - Front, 40/20/40 split-folding, Bench, Reclining - SC/CC

XLT incl in addition to or in place of XL

Audio, AM/FM, CD, MP3, 4 speakers
 Audio, Digital media auxiliary jack
 Bumpers, Chrome
 Carpet, Color-keyed
 Cruise Control
 Floor Mats, Carpet
 Floor Mats, Color-keyed
 Glass, Privacy tint rear, Solar control
 Grille, Chrome surround
 Mirrors - Exterior, Color-keyed, Foldaway manual, Heated, Power, Telescoping
 Power Features, Accessory delay
 Power Locks, Door

Lariat incl in addition to or in place of XLT

Air Conditioning, Adjustable, Automatic, Dual zone, Electronic Automatic Temperature Control (EATC)
 Assist Steps, Tubular, Chrome - DRW
 Audio, Premium, AM/FM, MP3, 8 speakers, Subwoofer(s)
 Communication, SYNC
 Consoles, Center, Front, Overhead, Tray
 Displays, Compass, Multi-function
 Door Handles, Body-color
 Fog Lights
 Head Restraints, All positions
 Mirrors - Exterior, Color-keyed, Foldaway power, Heated, In-glass turn signal, Power, Remote, Telescoping power
 Mirrors - Interior, Auto-dimming, Rearview
 Parking Features, Reverse Sensing System
 Pedals, Power adjustable
 Power Outlet(s), 110-volt
 Power Outlet(s), 12-volt, 3
 Remote Keyless Entry, Entry Pad, Panic Button

Seats - Rear, 60/40 split-folding lift-up - SC/CC
 Seats, 40/20/40 split-folding, Bench, Reclining - RC
 Security Systems, Anti-theft
 Shock Absorbers, Front & rear, Gas, Heavy duty
 Springs, Coil, front
 Springs, Leaf, rear
 Stabilizer Bar, Front & rear
 Steering Column, Tilt/telescoping
 Steering Wheel, Controls accessory, Vinyl
 Steering, Damper, Power
 Steps, Front & rear
 Storage, Bin(s)
 Storage, Glovebox
 Suspension (front): Independent
 Suspension (front): Monobeam - 4WD
 Suspension (front): Twin I-beam - 2WD
 Tailgate Assist
 Tailgate, detachable, locking
 Theft Deterrent Systems, SecuriLock
 Tire Size (spare): Full-size
 Tire Size, 245/75R17, All Season BSW
 Towing, Trailer Sway Control (TSC)
 Towing, Trailering hitch
 Towing, Wiring harness, 4-pin connector
 Towing, Wiring harness, 7-pin connector
 Traction Control - DRW
 Traction Control, Advance Trac, Roll Stability Control (RSC) - SRW
 Transfer Case, Manual - 4WD
 Transmission: 6-speed Automatic SelectShift Torq-Shift 6R140 Heavy duty w/Overdrive (44P)
 Trim, Color-keyed
 Trim, Door panels, scuff plates
 Upholstery, Vinyl
 Visors, Color-keyed, Mirror RH, Vinyl
 Warranty, Bumper-to-Bumper 3-year/36,000-mile
 Warranty, Powertrain 5-year/60,000-mile
 Warranty, Roadside Assistance 5-year/60,000-mile
 Wheels, 17", Steel painted
 Wheels, Center caps - SRW
 Windows, Fixed rear, Flip-out rear quarter, Manual
 Wipers, Intermittent

Remote Keyless Entry, Panic Button
 Safety - Mfr Trademark, My Key, Safety Canopy System, SOS Post-Crash Alert System
 Security Systems, Anti-theft, Perimeter Alarm
 Steering Wheel, Controls accessory, Controls cruise, Vinyl
 Storage, Pockets, door
 Storage, Under seat, lockable
 Towing, Trailer brake controller
 Upholstery, Cloth
 Visors, Color-keyed, Mirror, Vinyl
 Wheels, 17", 5-spoke, Aluminum cast - SRW
 Wheels, 17", Steel painted - DRW
 Windows, Fixed rear, Flip-out rear quarter, Power

Seats - Front, 10-way adjuster power, Captains chairs, Lumbar support power, Reclining
 Seats - Rear, 60/40 split-folding lift-up
 Steering Wheel, Controls accessory, Controls audio, Controls cruise, Leather-wrapped
 Subscriptions, Sirius Satellite radio
 Theft Deterrent Systems, SecuriCode, SecuriLock
 Tire Size, 245/75R17, All Season BSW - DRW
 Tire Size, 275/65R18, All Season BSW - SRW
 Transfer Case, Electronic, Shift-On-The-Fly - 4WD
 Trim, Wood
 Upholstery, Leather
 Visors, Color-keyed, Mirror illuminated, Vinyl
 Wheels, 17", Covers upgraded, Aluminum forged - DRW
 Wheels, 18", 6-spoke, Aluminum cast - SRW
 Windows, Fixed rear, Flip-out rear quarter, Power, Power rear sliding

2011 FORD F350 contd.

EFFECTIVE 11-01-10

King Ranch incl in addition to or in place of Lariat

Badging - Exterior	Parking Features, Camera, rearview
Bumpers, Color-keyed	Pedals, Memory-activated, Power adjustable
Floor Mats, Unique w/logo	Running Boards, Illuminated
Garage Door Opener, Universal	Seats - Front, 10-way adjuster power, Captains chairs,
Grille, Body-color	Climate-controlled, Lumbar support power, Memory-activated,
Ignition, Remote start	Reclining
Mirrors - Exterior, Body-color, Foldaway power, Heated, In-glass	Upholstery, Leather upgraded
turn signal, Memory-activated, Power, Remote, Telescoping power	Wheels, Covers upgraded
Molding, Body side color-keyed	Windows, Fixed rear, Power, Power rear sliding

CODE	ACCESSORIES & EQUIPMENT	MODEL AVAILABILITY	INVOICE	RETAIL
OPTION PACKAGES:				
96V	XL Value Package	Only avail on XL	494.00	595.00
	Incl 4 speakers, Bumper, front chrome, Rear bumper not w/66D, Rear chrome step bumper, Digital clock, Cruise Control, AM/FM stereo, Bright chrome hub covers & center ornaments, CD, MP3, MyKey - Req 58P w/87N or 87L			
REQUIRED ORDER PACKAGES:				
610A	XL, SRW	Only avail on XL SRW	N/C	N/C
613A	XLT, SRW	Only avail on XLT SRW	N/C	N/C
618A	Base	Only avail on King Ranch SRW	N/C	N/C
	Incl vehicle w/standard King Ranch SRW equipment only			
618A	Lariat, SRW	Only avail on Lariat SRW	N/C	N/C
620A	XL, DRW	Only avail on XL DRW	N/C	N/C
623A	XLT, DRW	Only avail on XLT DRW	N/C	N/C
628A	King Ranch, DRW	Only avail on King Ranch DRW	N/C	N/C
628A	Lariat, DRW	Only avail on Lariat DRW	N/C	N/C
FLEET INCENTIVE:				
56M	National Fleet Purchase Program	All Vehicles		
	w/6.2L Triton SOHC EFI V8		(2500.00)	N/C
	w/6.7L V8		(3000.00)	N/C
	Incl Please confirm fleet eligibility requirements with your order source, National fleet incentive, fleet special account credit & all applicable commercial fleet credits			
ENGINE:				
996	6.2L Triton SOHC EFI V8	All Vehicles	N/C	N/C
99T	6.7L V8	All Vehicles	6503.00	7835.00
	Incl Diesel, HP, 390, Powerstroke, Torque, 735, Turbo			
TRANSMISSION:				
44P	6-Speed Automatic	All Vehicles	N/C	N/C
	Incl Electronic, Gas, H/D, TorqShift - Req 996			
44W	Heavy Duty Electronic 6-Speed Automatic, Diesel	All Vehicles	N/C	N/C
	Req 99T			
62R	Power Take-Off Provision	All Vehicles	232.00	280.00
	Incl Trans mounted live drive & stationary mode PTO - Req 99T			
ELECTRONICS AUDIO:				
58N	AM/FM/Navigation	N/A on XL or XLT	1556.00	1875.00
	Incl Satellite radio, Audiophile, CD, 6-disc, DVD ROM, H/D audio, In-dash screen, MP3			
58P	Audio Package, Prep	Only avail on XL & XLT	N/C	N/C
	Incl 4 speakers, MyKey, Antenna - Req 87N or 87L			
587	Electronic AM/FM Stereo w/Clock	Std on XL	N/C	N/C
39S	Satellite, Sirius	Only avail on XLT	162.00	195.00
	Incl 6 month subscription, Roof-mounted antenna			
91M	SYNC	Only avail on XL & XLT	328.00	395.00
	Incl Voice-activated communications & entertainment system - Req 62D - Req 96V on XL & 96I on XLT			
ELECTRONICS POWER:				
54F	Mirrors	Only avail on XLT	137.00	165.00
	Incl In-glass turn signals, Clearance lamps, Heated, Heated convex spotter mirrors, power folding, Telescoping, power			
43M	Moonroof	Only avail on Lariat CC & King Ranch	826.00	995.00
	Incl Map lights			
435	Window, Sliding Rear	Only avail on XLT SC & XLT CC	208.00	250.00
	Incl Visors, illuminated			
EMISSIONS:				
425	50-State	All Vehicles	N/C	N/C
422	CA	All Vehicles	N/C	N/C
	Required in select states			
OTHER OPTIONS:				
68D	10K GVWR Package	Only avail on SRW	N/C	N/C
53C	12.5K Trailer Hitch	Only avail on SRW		
	SCB LWB & CC		(83.00)	(100.00)
	w/6.2L V8		N/C	N/C
TCH	275/65R18	Only avail on XL SRW & XLT SRW		
	XL Crew Cab/Reg Cab/Scb		378.00	455.00
	Incl A/S BSW			
18Q	5" Cab Steps, Chrome Tubular	Only avail on XLT SC, XLT CC & Lariat	411.00	495.00
53W	5th Wheel/Gooseneck Hitch Prep Package	All Vehicles	307.00	370.00
	Incl 5 pickup bed attachment points w/plugs, 7-pin connector, Underbody frame cross member - N/A w/85B			
16S	All Weather Floor Mats, Rubber	Only avail on XLT & Lariat	21.00	25.00
	N/A w/166			
67A	Alternators, Dual	All Vehicles	315.00	380.00
	Incl 355-amps total - Req 99T			
X3H	Axle, 3.31 Ratio, Limited Slip	All Vehicles	324.00	390.00

2011 FORD F350 contd.

EFFECTIVE 11-01-10

CODE	ACCESSORIES & EQUIPMENT	MODEL AVAILABILITY	INVOICE	RETAIL
OTHER OPTIONS:				
X35	Axle, 3.55 Ratio Req 99T	N/A on DRW	N/C	N/C
X3J	Axle, 3.55 Ratio, Limited Slip..... Req 99T & 471, 473 or 67H	All Vehicles	324.00	390.00
X37	Axle, 3.73 Ratio Req 996	All Vehicles	N/C	N/C
X3E	Axle, 3.73 Ratio, Limited Slip..... Req 996	N/A on King Ranch or DRW	324.00	390.00
X3L	Axle, 3.73 Ratio, Limited Slip.....	Only avail on DRW	291.00	350.00
X4M	Axle, 4.30 Ratio, Limited Slip..... Req 996	N/A on DRW	324.00	390.00
85B	Bed Extender, Stowable.....	N/A on XL or DRW	208.00	250.00
41H	Block Heater..... Incl Std in select states	All Vehicles	62.00	75.00
18B	Cab Steps..... Req Cab	Only avail on XL SRW & XLT SRW	266.00	320.00
	XL Crew Cab/Scb, XLT Crew Cab/Scb		307.00	370.00
	Incl Running board, 6" Angular, Running boards, moulded in color - Req Fleet order on XLT			
76V	Camera, Rearview.....	N/A on King Ranch	390.00	470.00
	Incl Tailgate-mounted reverse camera & video display - Req Fleet Order on XL - Req 96I or 17P on XLT - N/A w/66D or 557			
471	Camper Package.....	Only avail on DRW	133.00	160.00
	Incl Heavy service front springs, Rear auxiliary springs, Slide-in camper certification - N/A w/66D, 67H, 642 or 643			
471	Camper Package.....	Only avail on SRW	133.00	160.00
	Incl Heavy service front springs, Rear stabilizer bar, Rear auxiliary springs, Slide-in camper certification - N/A w/66D, 67H, 642 or 643			
17C	Chrome Appearance Package.....	Only avail on XLT SC, XLT CC & Lariat	826.00	995.00
	Incl Chrome pick up bed tie-down hooks, Chrome tow hooks, Exhaust tip, unique chrome, 6" chrome angular step bars, Unique chrome mirror caps - Req 54F on XLT - N/A w/66D			
592	Clearance Lights, Roof.....	Only avail on SRW	46.00	55.00
U26	Discount Package, Ford Works.....	All Vehicles	(415.00)	(500.00)
U27	Discount, XLT.....	Only avail on XLT	(830.00)	(1000.00)
213	Electronic Shift-on-the-Fly.....	Only avail on XL 4WD & XLT 4WD	154.00	185.00
	Incl Auto-manual locking hubs & rotary control I/P			
90L	Equipment Package..... Crew Cab	Only avail on XL	880.00	1060.00
	XL Reg Cab/Scb		706.00	850.00
	Incl Accessory delay, Power door locks, Power windows w/1-touch-down, driver, Remote Keyless Entry, Perimeter Anti-theft Alarm - Incl 54K			
67D	Extra H/D Alternator, 200-Amp..... Req 99T & 41A - N/A w/67A or 66D	All Vehicles	62.00	75.00
87C	Ford Works, Cable Lock.....	All Vehicles	100.00	120.00
	Incl MasterLock 9.5' rugged retractable theft-deterrent cable that helps secures personal items in truck bed - N/A w/66D			
87T	Ford Works, Crew Chief Telematics.....	Only avail on XL & XLT	315.00	380.00
	Incl Microlis onboard device that tracks vehicle location, Speed & idle time w/optional vehicle diagnostics & maintenance reports - Req additional subscription service - N/A w/91M or 87N			
87N	Ford Works, In-Dash Computer.....	Only avail on XL & XLT	1158.00	1395.00
	Incl Internet functionality, Magneti Marelli in-dash computer, Microsoft auto-operating system, Radio functionality, Req Sprint Broadband service, Garmen navigation service, Touch screen, Wireless keypad, Wireless mouse - Req 58P - N/A w/91M or 39S			
87L	Ford Works, Tool Link.....	Only avail on XL & XLT	930.00	1120.00
	Incl 50 DeWalt remote frequency ID tags for tagging tools - Req 58P & 87N - N/A w/66D, 91M or 39S			
17X	FX4 Off-Road Package.....	Only avail on 4WD	245.00	295.00
	Incl Hill descent control, Shocks, Rancho, Unique FX4 Off-Road box decal - Req X3H, X3J, X3E or X4M on SRW - Req X3L on DRW - Incl 41P - N/A w/66D			
63T	Idle Shutdown..... Req 99T - N/A w/76R	Only avail on XL & XLT	208.00	250.00
17R	King Ranch Chrome Package.....	Only avail on King Ranch	369.00	445.00
	Incl Chrome exhaust tip, Chrome pick up bed tie-down hooks, Chrome tow hooks, 6" chrome angular step bars, Unique chrome mirror caps			
96L	Lariat Interior Package.....	Only avail on Lariat	826.00	995.00
	Incl climate-controlled front seats, Power front seats, PowerScope mirrors, trailer tow w/memory, Rearview camera, Remote vehicle starting system, Memory, driver seat, Memory, pedals, Pedals, power - N/A w/96U			
96U	Lariat Ultimate Package.....	Only avail on Lariat CC	3316.00	3995.00
	Incl climate-controlled front seats, Power front seats, PowerScope mirrors, trailer tow w/memory, Rearview camera, Remote vehicle starting system, Memory, driver seat, Tailgate step - Incl 43M & 58N - N/A w/96L			
954	Lower Accent Two-Tone Paint.....	Only avail on XLT DRW & Lariat		
	DRW		212.00	255.00
	SRW		390.00	470.00
	Incl Wheel lip mouldings - N/A w/F1, UJ or Pale Adobe Met exterior			
54K	Mirrors, Manual Trailer Tow..... Req 90L	Only avail on XL SRW	N/C	N/C
965	Molding, Body-Side..... N/A w/LQ	Only avail on XLT SRW & Lariat SRW	50.00	60.00
98R	Operator Commanded Regeneration.....	Only avail on XL & XLT	208.00	250.00
41A	Rapid-Heat Supplemental Cab Heater..... Req air conditioning - Req 99T & 67D or 67A	All Vehicles	208.00	250.00

2011 FORD F350 contd.

EFFECTIVE 11-01-10

CODE	ACCESSORIES & EQUIPMENT	MODEL AVAILABILITY	INVOICE	RETAIL
OTHER OPTIONS:				
76S	Remote Vehicle Start, Power Code.....	N/A on King Ranch.....	162.00	195.00
	Req 90L on XL - N/A w/512			
76R	Reverse vehicle aid sensor.....	Only avail on XL & XLT	203.00	245.00
	Req Fleet order on XL - N/A w/66D or 63T			
473	Snow Plow Package.....	Only avail on 4WD	71.00	85.00
	Incl Computer selected springs for snow plow application - Restrictions apply, see dealer for more info - Incl 67D w/99T - N/A w/67H			
62D	Steering wheel audio controls	Only avail on XL & XLT	58.00	70.00
	Incl Auto-dimming interior rearview mirror & leather-wrapped steering wheel w/mounted controls - Req 91M			
67H	Suspension Package, Heavy Service.....	All Vehicles	104.00	125.00
	Incl Heavy service front springs - Recommended only on vehicles which will permanently utilize aftermarket equipment which loads the front axle to the specified gross axle weight rating - N/A w/473 or 471			
85G	Tailgate Step.....	All Vehicles	311.00	375.00
	Incl Tailgate assist step, Tailgate handle			
85S	Tough Bed Spray-In Bedliner.....	All Vehicles	374.00	450.00
	Incl Black bed attachment bolts, Black box bed tie down hooks, Tailgate guard - N/A w/66D			
52B	TowCommand Trailer Brake Controller, Integrated	Only avail on XL SRW.....	191.00	230.00
85D	Universal Garage Door Opener.....	Only avail on Lariat	104.00	125.00
66S	Upfitter Switches (4).....	All Vehicles	104.00	125.00
	Req 67D or 67A w/99T			
17A	XLT Appearance Package.....	Only avail on XLT SC SRW & XLT CC SRW	992.00	1195.00
	Incl Fog lamps, 18" cast aluminum - Req 54F - Incl 17C & TCH - N/A w/66D or 17P			
96I	XLT Interior Package	Only avail on XLT	660.00	795.00
	Incl 6-way power driver seat, Autolock/auto unlock, Power adjustable pedals, SecuriCode driver's entry keypad, Autolamp/rainlamp - N/A w/17P			
17P	XLT Premium Package.....	Only avail on XLT SC & XLT CC	1656.00	1995.00
	Incl 6-way power driver seat, Autolock/auto unlock, Electrochromatic rearview mirror, LCD productivity screen, SecuriCode driver's entry keypad, Fog Lamps, Autolamp/rainlamp, Steering wheel mounted controls - Req 54F - Req 64J on DRW - Incl 17C, 62M & 91M - N/A w/96I or 17A			
SEATS:				
A	Bench, 3-Passenger, Vinyl.....	Std on XL	N/C	N/C
	Incl 40/20/40 split bench			
L	Buckets, Vinyl High Back.....	Only avail on XL RC.....	295.00	355.00
	Incl Floor console w/cup holders & storage bins			
1	Cloth 40/20/40 Split Bench, XL	Only avail on XL		
	Crew Cab.....		261.00	315.00
	XL Reg Cab/Scb.....		83.00	100.00
3	Cloth 40/20/40 Split Bench, XLT.....	Std on XLT CC.....	N/C	N/C
	Incl FlexFold 60/40 rear bench, Manual lumbar			
2	Cloth High Back Buckets.....	Only avail on XL		
	Crew Cab.....		510.00	615.00
	XL Reg Cab/Scb.....		427.00	515.00
	Incl Floor console w/cup holders & storage bins			
8	Leather 40/20/40 Split Bench.....	Only avail on Lariat.....	N/C	N/C
S	Leather Luxury Captain Chairs, King Ranch.....	Std on King Ranch.....	N/C	N/C
	Incl Floor console w/cup holders & storage bins			
4	Leather Luxury Captain Chairs, Lariat	Std on Lariat	N/C	N/C
	Incl Floor console w/cup holders & storage bins			
2	Luxury Cloth Captain Chairs	Only avail on XLT		
	XLT Crew Cab/Reg Cab/Scb - w/o XLT Interior Package/XLT Premium Package.....		743.00	895.00
	XLT Crew Cab/Reg Cab/Scb - w/XLT Interior Package or XLT Premium Package		249.00	300.00
	Incl Floor console w/cup holders & storage bins			
FLEET:				
M57	Air Conditioning Delete.....	Only avail on XL.....	(706.00)	(850.00)
58Y	Audio Package, Delete	Only avail on XL.....	(42.00)	(50.00)
166	Carpet Delete	Only avail on XLT	(42.00)	(50.00)
	N/A w/16S			
525	Cruise Control.....	Only avail on XL.....	195.00	235.00
942	Daytime Running Lamps	All Vehicles	37.00	45.00
557	Delete, Passenger Frontal & Side Airbags - Pricing TBA.....	Only avail on XL.....	N/C	N/C
556	Delete, Side Curtain Airbags - Pricing TBA.....	Only avail on XL.....	N/C	N/C
54P	Mirrors, Black, Manual Fold-Away	Only avail on XL.....	(104.00)	(125.00)
	Incl Deletes telescoping trailer tow mirrors - N/A w/76S			
62M	Pedals, Power Adjustable.....	Only avail on XLT	100.00	120.00
	Incl Unique pedal covers			
66D	Pick-Up Box, Delete.....	Only avail on XL LWB & XLT LWB.....	(519.00)	(625.00)
	Incl Trailer hitch receiver, Deletes bodyside moldings, deletes pickup box, Deletes rear bumper, Deletes spare tire, Deletes spare tire carrier, Deletes tailgate - N/A w/17X or 642			
585	Premium Electronic AM/FM w/CD & MP3 Player.....	Only avail on XL.....	228.00	275.00
	Incl Clock, 4 speakers			
41P	Skid Plate Package	Only avail on 4WD	83.00	100.00
	Incl Transfer case & fuel tank			
512	Spare Tire & Wheel.....	Only avail on XL & XLT	245.00	295.00
	Req 66D			
51X	Spare Tire, Delete.....	Only avail on XL.....	(71.00)	(85.00)
	Incl Deletes jack & frame-mounted carrier			
433	Window, Manual Sliding Rear.....	Only avail on XL & XLT RC.....	104.00	125.00
	Incl Privacy glass			

2011 FORD F350 contd.

EFFECTIVE 11-01-10

CODE	ACCESSORIES & EQUIPMENT	MODEL AVAILABILITY	INVOICE	RETAIL
TIRES:				
TBL	245/75R17 Incl OWL A/T	.....Only avail on XLT DRW & Lariat DRW	208.00	250.00
TBM	245/75R17 DRW XL SRW..... Incl A/T BSW	.....N/A on King Ranch .....	..... 125.00 104.00	..... 150.00 125.00
TBK	245/75R17 A/S BSW .....	.....Std on XL & XLT	N/C	N/C
TCB	265/70R17 A/T OWL Incl A/T BSW spare	.....Only avail on XL SRW & XLT SRW	378.00	455.00
TCW	275/65R20 Lariat Crew Cab/Scb XLT Crew Cab/Scb..... Incl A/T OWL, 275/70R18 A/T BSW spare - Req 99T	.....Only avail on SC SRW 4WD & CC SRW 4WD - N/A on XL .....	..... 1141.00 1648.00	..... 1375.00 1985.00
TDU	275/70R18 Lariat Crew Cab/Scb XLT Crew Cab/Reg Cab/Scb..... Incl A/T OWL, A/T spare	.....Only avail on XLT SRW 4WD & Lariat SRW 4WD .....	..... 208.00 905.00	..... 250.00 1090.00
TDX	275/70R18 Lariat Crew Cab/Scb XL Crew Cab/Reg Cab/Scb..... XLT Crew Cab/Reg Cab/Scb..... Incl A/T BSW, A/T spare	.....Only avail on SRW 4WD - N/A on King Ranch .....	..... 104.00 457.00 793.00	..... 125.00 550.00 955.00
WHEELS:				
64J	17" Aluminum, Polished Forged..... XL Crew Cab/Reg Cab/Scb..... XLT Crew Cab/Reg Cab/Scb.....	.....Only avail on DRW .....	..... 498.00 481.00	..... 600.00 580.00
64W	17" Cast Aluminum.....	.....Only avail on XL SRW.....	498.00	600.00
648	18" Cast Aluminum..... Incl Bright center ornaments, Bright hub covers	.....Only avail on XLT SRW	N/C	N/C
642	20" Cast Aluminum..... Incl Pricing TBA, Bright center ornaments, Bright hub covers - N/A w/996 or 471	.....Only avail on XLT SC SRW, XLT CC SRW & Lariat SRW	N/C	N/C
643	20" Cast Aluminum..... Incl Pricing TBA, Bright center ornaments, Bright hub covers - Req 99T	.....Only avail on King Ranch 4WD SRW.....	N/C	N/C
PORT INSTALLED OPTIONS:				
85M	Bed Mat N/A w/85S or 66D	.....All Vehicles	112.00	135.00
61B	Bug Shield .....	.....All Vehicles	108.00	130.00
76C	Exterior Back-Up Chime .....	.....All Vehicles	104.00	125.00
61S	Splash Guards..... Incl Front & Rear	.....Only avail on SRW	108.00	130.00
61S	Splash Guards..... Incl Rear	.....Only avail on DRW.....	108.00	130.00
CODE	COLOR DESCRIPTION	MODEL AVAILABILITY	INVOICE	RETAIL
EXTERIOR COLORS:				
DX	Dark Blue Pearl Met N/A w/LQb or Adobe	.....N/A on King Ranch	N/C	N/C
GG	Forest Green CC Met .....	.....All Vehicles	N/C	N/C
V7	Golden Bronze Met..... N/A w/UJb or Steel	.....N/A on XL	N/C	N/C
UX	Ingot Silver Met..... N/A w/LQb or Adobe	.....N/A on King Ranch	N/C	N/C
Z1	Oxford White.....	.....All Vehicles	N/C	N/C
LQ	Pale Adobe Met .....	.....N/A on King Ranch	N/C	N/C
UK	Royal Red Met .....	.....N/A on XL	N/C	N/C
UJ	Sterling Gray Met N/A w/Adobe	.....N/A on King Ranch	N/C	N/C
UH	Tuxedo Black Met .....	.....All Vehicles	N/C	N/C
F1	Vermillion Red..... N/A w/Adobe on Lariat	.....N/A on King Ranch	N/C	N/C
UG	White Platinum Tri-Coat Met..... N/A w/UJb	.....Only avail on Lariat & King Ranch	411.00	495.00
INTERIOR COLORS:				
*A	Adobe .....	.....N/A on XL	N/C	N/C
*B	Black.....	.....Only avail on Lariat & King Ranch.....	N/C	N/C
*S	Steel .....	.....Only avail on XL & XLT	N/C	N/C
LOWER ACCENT COLORS:				
LQ	Pale Adobe Met Req 954	.....Only avail on Lariat & King Ranch.....	N/C	N/C
UJ	Sterling Grey Met Req 954	.....Only avail on Lariat	N/C	N/C

2011 FORD F350 contd.

EFFECTIVE 11-01-10

MODEL	VEHICLE SPECIFICATIONS							
	XL	XL	XL	XL	XL	XL	XL	XL
	<i>Reg Cab</i>	<i>Reg Cab</i>	<i>Scb SWB</i>	<i>Scb LWB</i>	<i>Scb</i>	<i>Crew Cab SWB</i>	<i>Crew Cab LWB</i>	<i>Crew Cab LWB</i>
	2WD/4WD SRW	2WD/4WD DRW	2WD/4WD SRW	2WD/4WD SRW	2WD/4WD DRW	2WD/4WD SRW	2WD/4WD SRW	2WD/4WD DRW
Base Curb Wt (lbs)	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD
Est MPG (city)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Est MPG (hwy)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Fuel Capacity (gal)	35.0	35.0	35.0	35.0	35.0	35.0	35.0	35.0
GVWR (lbs)	10,200/10,700	12,600/12,200	10,200/10,800	10,800/11,000	12,600	10,600/11,000	10,800/11,200	12,600
Payload Cap (lbs)	4,130/4,100	5,530/5,260	3,710/3,970	4,600/4,050	5,930/5,290	3,990/3,960	4,050	5,460/5,060
Seating Capacity	3	3	6	6	6	6	6	6
Wheelbase (in)	137.0	137.0	141.8	158.0	158.0	156.2	172.4	172.4
	XLT	XLT	XLT	XLT	XLT	XLT	XLT	XLT
	<i>Reg Cab</i>	<i>Reg Cab</i>	<i>Scb SWB</i>	<i>Scb LWB</i>	<i>Scb</i>	<i>Crew Cab SWB</i>	<i>Crew Cab LWB</i>	<i>Crew Cab LWB</i>
	2WD/4WD SRW	2WD/4WD DRW	2WD/4WD SRW	2WD/4WD SRW	2WD/4WD DRW	2WD/4WD SRW	2WD/4WD SRW	2WD/4WD DRW
Base Curb Wt (lbs)	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD
Est MPG (city)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Est MPG (hwy)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Fuel Capacity (gal)	35.0	35.0	35.0	35.0	35.0	35.0	35.0	35.0
GVWR (lbs)	10,200/10,700	12,600/12,200	10,200/10,800	10,800/11,000	12,600	10,600/11,000	12,600/11,200	12,600/12,200
Payload Cap (lbs)	4,130/4,100	5,530/5,260	3,710/3,970	4,600/4,050	5,930/5,290	3,990/3,960	3,990/4,050	5,460/5,260
Seating Capacity	3	3	6	6	6	6	6	6
Wheelbase (in)	137.0	137.0	141.8	158.0	158.0	156.2	172.4	172.4
	Lariat	Lariat	Lariat	Lariat	Lariat	Lariat	King Ranch	King Ranch
	<i>Scb SWB</i>	<i>Scb LWB</i>	<i>Scb</i>	<i>Crew Cab SWB</i>	<i>Crew Cab LWB</i>	<i>Crew Cab LWB</i>	<i>Crew Cab SWB</i>	<i>Crew Cab LWB</i>
	2WD/4WD SRW	2WD/4WD SRW	2WD/4WD DRW	2WD/4WD SRW	2WD/4WD SRW	2WD/4WD DRW	2WD/4WD SRW	2WD/4WD SRW
Base Curb Wt (lbs)	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD
Est MPG (city)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Est MPG (hwy)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Fuel Capacity (gal)	35.0	35.0	35.0	35.0	35.0	35.0	35.0	35.0
GVWR (lbs)	10,200/10,800	10,800/11,000	12,600	10,600/11,000	10,800/11,200	12,600	10,600/11,000	10,800/11,200
Payload Cap (lbs)	3,710/3,970	4,600/4,050	5,930/5,290	3,990/3,960	4,050	5,460/5,060	3,990/3,960	4,050
Seating Capacity	6	6	6	6	6	6	6	6
Wheelbase (in)	141.8	158.0	158.0	156.2	172.4	172.4	156.2	172.4
	King Ranch							
	<i>Crew Cab LWB</i>							
	2WD/4WD DRW							
Base Curb Wt (lbs)	TBD							
Est MPG (city)	N/A							
Est MPG (hwy)	N/A							
Fuel Capacity (gal)	35.0							
GVWR (lbs)	12,600							
Payload Cap (lbs)	5,460/5,060							
Seating Capacity	6							
Wheelbase (in)	172.4							